Consolidated financial statements as of March 31, 2017, December 31, 2016 and for the three-month periods ended March 31, 2017 and 2016

Consolidated financial statements as of March 31, 2017, December 31, 2016 and for the three-month periods ended March 31, 2017 and 2016

#### Content

#### **Consolidated financial statements**

Consolidated statements of financial position
Consolidated income statements
Consolidated statements of other comprehensive income
Consolidated statements of changes in equity
Consolidated statements of cash flows
Notes to the consolidated financial statements

# Consolidated statements of financial position

As of March 31, 2017 and December 31, 2016 (audited)

|   | Note | <b>2017</b> S/(000) | <b>2016</b><br>S/(000) |   | Note | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|---|------|---------------------|------------------------|---|------|------------------------|---------------------|
| Assets                                    |      |                     |                        | Liabilities and equity  |      |                        |                     |
| Cash and due from banks                   | 3    |                     |                        | Deposits and obligations                                      | 8    |                        |                     |
|   | J    |                     |                        | Non-interest bearing  |      | 4,592,806              | 5,081,940           |
| Non-interest bearing                      |      | 2,495,217           | 2,628,115              | Interest bearing  |      | 23,307,383             | 25,015,910          |
| Interest bearing                          |      | 3,711,521           | 5,869,583              |   |      | 27,900,189             | 30,097,850          |
| Restricted funds                          |      | 2,833,323           | 3,264,105              | Inter-bank funds  |      | 165,020                | 332,255             |
|   |      | 9,040,061           | 11,761,803             | Due to banks and correspondents                               | 9    | 4,948,745              | 5,328,603           |
|   |      |                     | 5.000                  | Bonds, notes and other obligations                            | 10   | 4,649,698              | 4,769,390           |
| Inter-bank funds                          |      | -                   | 5,002                  | Due from customers on acceptances                             |      | 9,115                  | 16,392              |
| Trading securities                        |      | 90,736              | 80,149                 | Insurance contract liabilities                                | 11   | 5,101,441              | 5,010,513           |
|   |      |                     |                        | Accounts payable, provisions and other liabilities            | 7    | 1,201,035              | 1,162,064           |
| Available-for-sale investments            | 4(a) | 9,707,174           | 9,518,398              | Deferred Income Tax liability, net                            |      | 3,244                  | 3,946               |
| Held-to-maturity investments              | 4(h) | 601,566             | 611,293                | Total liabilities   |      | 43,978,487             | 46,721,013          |
| Loans, net                                | 5    |                     |                        |   |      |                        |                     |
| Loans, net of unearned interest           |      | 28,339,456          | 28,192,647             | <b>Equity, net</b> Equity attributable to IFS's shareholders: | 12   |                        |                     |
| Allowance for loan losses                 |      | (1,192,544)         | (1,166,782)            | Capital stock   |      | 963,446                | 963,446             |
| Allowance for four losses                 |      |                     |                        | Treasury stock  |      | (522,106)              | (522,106)           |
|   |      | 27,146,912          | 27,025,865             | Capital surplus   |      | 268,077                | 268,077             |
| Investment property                       | 6    | 736,355             | 745,185                | Reserves  |      | 2,600,000              | 2,600,000           |
| Property, plant and equipment, net        |      | 585,609             | 589,820                | Unrealized results, net                                       |      | 202,437                | 16,358              |
| Property, plant and equipment, net        |      | 383,009             | 369,620                | Retained earnings   |      | 1,711,304              | 1,553,336           |
| Due from customers on acceptances         |      | 9,115               | 16,392                 |   |      | 5,223,158              | 4,879,111           |
| Accounts receivable and other assets, net | 7    | 1,341,531           | 1,331,174              | Non-controlling interest                                      |      | 115,898                | 119,235             |
| Deferred Income Tax asset, net            |      | 58,484              | 34,278                 | Total equity, net   |      | 5,339,056              | 4,998,346           |
| Total assets                              |      | 49,317,543          | 51,719,359             | Total liabilities and equity, net                             |      | 49,317,543             | 51,719,359          |

## Consolidated income statements

|   | Note | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|---|------|---------------------|---------------------|
| Interest and similar income   | 14   | 944,445             | 903,659             |
| Interest and similar expenses   | 14   | (275,191)           | (259,715)           |
| Net interest and similar income   |      | 669,254             | 643,944             |
| Provision for loan losses, net of recoveries  | 5(c) | (222,711)           | (199,614)           |
| Net interest and similar income after provision for loan losses, net of recoveries Other income |      | 446,543             | 444,330             |
| Fee income from financial services, net   | 15   | 220,716             | 206,591             |
| Net gain on foreign exchange transactions   |      | 50,451              | 94,786              |
| Net gain on sale of securities  |      | 30,135              | (6,732)             |
| Net trading income (loss)   |      | 4,548               | (66,321)            |
| Rental income   |      | 6,009               | 4,796               |
| Valuation loss from investment property   | 6(b) | (11,194)            | (5,883)             |
| Others  | 16   | 35,234              | 28,284              |
| Total other income  |      | 335,899             | 255,521             |
| Insurance premiums and claims   |      |                     |                     |
| Net premiums earned   | 17   | (41,906)            | (50,915)            |
| Net claims and benefits incurred for life insurance contracts and others                        | 18   | (83,928)            | (76,562)            |
| Total net premiums earned minus claims and benefits   |      | (125,834)           | (127,477)           |
| Other expenses  |      |                     |                     |
| Salaries and employee benefits  | 19   | (176,835)           | (172,835)           |
| Administrative expenses   | 20   | (201,681)           | (184,166)           |
| Depreciation and amortization   |      | (33,375)            | (31,082)            |
| Impairment loss on available-for-sale investments   | 4(c) | (4,913)             | (21,304)            |
| Expenses related to rental income   | -(-) | (420)               | (32)                |
| Others  | 16   | (31,000)            | (28,512)            |
| Total other expenses  |      | (448,224)           | (437,931)           |
| Income before translation result and Income Tax   |      | 208,384             | 134,443             |
| Translation result  |      | 23,133              | 9,552               |
| Income Tax  |      | (73,560)            | (83,323)            |
| Net profit for the period   |      | 157,957             | 60,672              |
| Attributable to:  |      |                     |                     |
| IFS's shareholders  |      | 158,617             | 60,639              |
| Non-controlling interest  |      | (660)               | 33                  |
|   |      | 157,957             | 60,672              |
| Earnings per share attributable to IFS's shareholders   |      |                     |                     |
| (stated in Soles)   | 21   | 1.483               | 0.557               |
| Weighted average number of outstanding shares (in   |      |                     |                     |
| thousands)  | 21   | 106,931             | 108,821             |
| <i>,</i>  |      |                     |                     |

## Consolidated statements of other comprehensive income

|   | Note  | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|---|-------|------------------------|---------------------|
| Net profit for the period   |       | 157,957                | 60,672              |
| Other comprehensive income  |       |                        |                     |
| Other comprehensive income to be reclassified to the consolidated |       |                        |                     |
| income statements in subsequent periods:                          |       |                        |                     |
| Net gain on available-for-sale investments                        | 12(e) | 206,666                | 243,901             |
| Net movement on cash flow hedges                                  | 12(e) | 289                    | 322                 |
| Exchange differences on translation of foreign operations         | 12(e) | (20,757)               | (14,364)            |
| Other comprehensive income to be reclassified to the              |       |                        |                     |
| consolidated income statements in subsequent periods, net of      |       |                        |                     |
| Income Tax  |       | 186,198                | 229,859             |
| Total other comprehensive income for the period, net of Income    |       |                        |                     |
| Tax   |       | 344,155                | 290,531             |
|   |       |                        |                     |
| Attributable to:  |       |                        |                     |
| IFS's shareholders  |       | 344,696                | 290,064             |
| Non-controlling interest  |       | (541)                  | 467                 |
|   |       | 344,155                | 290,531             |

# Consolidated statements of changes in equity

|  | Number                       | of shares                     | Attributable to IFS's shareholders |                           |                               |                  |  |                                |  |                           |                      |  |                         |
|--|------------------------------|-------------------------------|------------------------------------|---------------------------|-------------------------------|------------------|--|--------------------------------|--|---------------------------|----------------------|--|-------------------------|
|  |                              |                               |                                    |                           |                               |                  | Unrealiz   | ed results, net, N             | lote 12(d)   |                           |                      |  |                         |
|  | <b>Issued</b> (in thousands) | In treasury<br>(in thousands) | Capital<br>stock<br>S/(000)        | Treasury stock<br>S/(000) | Capital<br>surplus<br>S/(000) | Reserves S/(000) | Available-for-<br>sale<br>investments<br>S/(000) | Cash flow<br>hedges<br>S/(000) | Exchange<br>differences on<br>translation of<br>foreign<br>operations<br>S/(000) | Retained earnings S/(000) | <b>Total</b> S/(000) | Non-controlling<br>interest<br>S/(000) | Total equity<br>S/(000) |
| Balances as of January 1, 2016                                   | 113,110                      | (4,290)                       | 963,446                            | (322,214)                 | 268,077                       | 2,000,000        | (471,154)  | (455)                          | 110,214  | 1,797,637                 | 4,345,551            | 115,380                                | 4,460,931               |
| Net profit for the period  | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | 60,639                    | 60,639               | 33                                     | 60,672                  |
| Other comprehensive income                                       |                              |                               |                                    |                           |                               |                  | 243,469  | 320                            | (14,364)   |                           | 229,425              | 434                                    | 229,859                 |
| Total other comprehensive income                                 | -                            | -                             | -                                  | -                         | -                             | -                | 243,469  | 320                            | (14,364)   | 60,639                    | 290,064              | 467                                    | 290,531                 |
| Dividends paid to non-controlling interest of Subsidiaries       | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | -                         | -                    | (2,642)                                | (2,642)                 |
| Net variation of treasury stock held by Subsidiaries, Note 12(b) | -                            | 4                             | -                                  | 371                       | -                             | -                | -  | -                              | -  | -                         | 371                  | -                                      | 371                     |
| Transfer of retained earnings to reserves, Note 12(g)            | -                            | -                             | -                                  | -                         | -                             | 600,000          | -  | -                              | -  | (600,000)                 | -                    | -                                      | -                       |
| Income of new non-controlling interest of Subsidiaries           | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | -                         | -                    | 15,852                                 | 15,852                  |
| Others   |                              |                               |                                    |                           |                               |                  |  |                                | <u> </u>   | 6,485                     | 6,485                | (28)                                   | 6,457                   |
| Balances as of March 31, 2016                                    | 113,110                      | (4,286)                       | 963,446                            | (321,843)                 | 268,077                       | 2,600,000        | (227,685)  | (135)                          | 95,850   | 1,264,761                 | 4,642,471            | 129,029                                | 4,771,500               |
| Balances as of January 1, 2017                                   | 113,110                      | (6,179)                       | 963,446                            | (522,106)                 | 268,077                       | 2,600,000        | (83,807)   | 1,291                          | 98,874   | 1,553,336                 | 4,879,111            | 119,235                                | 4,998,346               |
| Net profit for the period  | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | 158,617                   | 158,617              | (660)                                  | 157,957                 |
| Other comprehensive income                                       |                              |                               |                                    |                           |                               |                  | 206,549  | 287                            | (20,757)   |                           | 186,079              | 119                                    | 186,198                 |
| Total other comprehensive income                                 | -                            | -                             | -                                  | -                         | -                             | -                | 206,549  | 287                            | (20,757)   | 158,617                   | 344,696              | (541)                                  | 344,155                 |
| Dividends paid to non-controlling interest of Subsidiaries       | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | -                         | -                    | (2,722)                                | (2,722)                 |
| Others   | -                            | -                             | -                                  | -                         | -                             | -                | -  | -                              | -  | (649)                     | (649)                | (74)                                   | (723)                   |
| Balances as of March 31, 2017                                    | 113,110                      | (6,179)                       | 963,446                            | (522,106)                 | 268,077                       | 2,600,000        | 122,742  | 1,578                          | 78,117   | 1,711,304                 | 5,223,158            | 115,898                                | 5,339,056               |

## Consolidated statements of cash flows

|  | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|--|---------------------|---------------------|
| Cash flows from operating activities                           |                     |                     |
| Net profit for the period                                      | 157,957             | 60,672              |
| Plus (minus)   |                     |                     |
| Provision for loan losses, net of recoveries                   | 222,711             | 199,614             |
| Depreciation and amortization                                  | 33,375              | 31,082              |
| Provision for sundry risks                                     | 3,732               | 2,007               |
| Deferred Income Tax  | 1,043               | (16,344)            |
| Net gain (loss) on sale of securities                          | (30,135)            | 6,732               |
| Impairment loss on available-for-sale investments              | 4,913               | 21,304              |
| Net trading income (loss)                                      | (4,548)             | 66,321              |
| Valuation loss from investment property                        | 11,194              | 5,883               |
| Translation result   | (23,133)            | (9,552)             |
| Decrease (increase) in accrued interest receivable             | 6,153               | (6,114)             |
| Increase (decrease) increase in accrued interest payable       | 23,632              | (11,363)            |
| Net changes in assets and liabilities                          |                     |                     |
| Increase in loans  | (348,613)           | (278,789)           |
| Increase in accounts receivable and other assets, net          | (13,375)            | (56,962)            |
| Decrease in restricted funds                                   | 430,782             | 168,694             |
| Decrease in deposits and obligations                           | (2,207,213)         | (704,299)           |
| Decrease in due to banks and correspondents                    | (366,018)           | (71,425)            |
| Increase in accounts payable, provisions and other liabilities | (74,383)            | 185,776             |
| Purchase of trading securities, net                            | (5,833)             | (30,957)            |
| Net cash used in operating activities                          | (2,177,759)         | (437,720)           |

# Consolidated statements of cash flows (continued)

|  | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|--|------------------------|---------------------|
| Cash flows from investing activities                                 |                        |                     |
| Increase of available-for-sale and held-to-maturity investments, net | 148,241                | 116,598             |
| Purchase of property, plant and equipment                            | (35,570)               | (38,505)            |
| Purchase of intangible assets  | (48,293)               | (25,346)            |
| Purchase of investment property                                      | (2,364)                | (21,469)            |
| Net cash provided by investing activities                            | 62,014                 | 31,278              |
| Cash flows from financing activities                                 |                        |                     |
| Net decrease in bonds, notes and other obligations                   | (10,260)               | (23,392)            |
| Net decrease (increase) in receivable inter-bank funds               | 5,002                  | (175,626)           |
| Net (decrease) increase in payable inter-bank funds                  | (167,235)              | 80,009              |
| Dividend payments to non-controlling interest                        | (2,722)                | (2,642)             |
| Net cash used in financing activities                                | (175,215)              | (121,651)           |
| Net decrease in cash and cash equivalents                            | (2,290,960)            | (528,093)           |
| Cash and cash equivalents at the beginning of the year               | 8,497,698              | 8,781,524           |
| Cash and cash equivalents at the end of the year                     | 6,206,738              | 8,253,431           |

#### Notes to the consolidated financial statements

As of March 31, 2017, December 31, 2016 and for the three-month periods ended March 31, 2017 and 2016

#### 1. Business activity and Group reorganization

#### (a) Business activity

Intercorp Financial Services Inc. and Subsidiaries, henceforth "IFS", "the Company" or "the Group", is a limited liability holding company incorporated in the Republic of Panama on September 19, 2006, and is a subsidiary of Intercorp Perú Ltd., henceforth "Intercorp Perú", a holding Company incorporated in 1997 in the Commonwealth of the Bahamas. As of March 31, 2017 and December 31, 2016, Intercorp Perú held 79.78 percent of IFS's capital stock.

IFS's legal domicile is located at Av. Carlos Villarán 140 Urb. Santa Catalina, La Victoria, Lima, Peru.

As of March 31, 2017 and December 31, 2016, IFS held 99.30 percent of the capital stock of Banco Internacional del Perú S.A.A. – Interbank (henceforth "Interbank") and 100.00 percent of Interseguro Compañía de Seguros S.A. (henceforth "Interseguro") and Inteligo Group Corp. (henceforth "Inteligo"). The operations of Interbank and Interseguro are concentrated in Peru, while the operations of Inteligo and Subsidiaries are concentrated in Peru and Panama.

The main activities of IFS's Subsidiaries and their assets, liabilities, equity, operating income, net income balances and other relevant information are presented in Note 1(b).

The audited consolidated financial statements of IFS and Subsidiaries as of December 31, 2016 were approved by the General Shareholders' Meeting on April 10, 2017. The consolidated financial statements as of March 31, 2017 were approved by Board of Directors on May 10, 2017.

#### (b) Subsidiaries

IFS's Subsidiaries are the following:

(i) Banco Internacional del Perú S.A.A. - Interbank and Subsidiaries Interbank is incorporated in Peru and is authorized by the Superintendence of Banking, Insurance and Private Pension Funds Administrators (henceforth "SBS", for its Spanish acronym) to operate as a universal bank in accordance with Peruvian legislation. The Bank's operations are governed by the General Act of the Financial and Insurance System and the Organic Act of the SBS - Act 26702 (henceforth the "Banking and Insurance Act"), that establishes the requirements, rights, obligations, restrictions and other operating conditions that Peruvian financial and insurance entities must comply with.

As of March 31, 2017 and December 31, 2016, Interbank had 282 and a branch established in the Republic of Panama. Additionally, it holds 100 percent of the shares of the following Subsidiaries:

Entity Activity Interfondos S.A. Sociedad Administradora de Fondos Manages mutual funds and investment funds. Internacional de Títulos Sociedad Titulizadora S.A. - Intertítulos Manages securitization funds. S.T. Inversiones Huancavelica S.A. Real estate activities. Contacto Servicios Integrales de Créditos y Cobranzas S.A. Collection services. Corporación Inmobiliaria de La Unión 600 S.A. Real estate activities. Compañía de Servicios Conexos Expressnet S.A.C. Services related to credit card transactions or products related to the brand "American Express". IBK DPR Securitizadora A consolidated special purpose entity (SPE), by which Interbank issued negotiable long-term notes which matured in 2016.

(ii) Interseguro Compañía de Seguros S.A. and Subsidiaries Interseguro is incorporated in Peru and its operations are governed by the Banking and Insurance Act. It is authorized by the SBS to issue life and general risk insurance contracts.

As of March 31, 2017 and December 31, 2016, Interseguro controls the following Subsidiaries:

| Entity                                     | Activity   |
|--|--|
| Centro Comercial Estación Central S.A.     | Administration of "Centro Comercial Estación Central",   |
|  | located in downtown Lima; as of March 31, 2017 and       |
|  | December 31, 2016, Interseguro holds 75 percent of its   |
|  | shares.  |
| Empresa Administradora Hipotecaria IS S.A. | Was incorporated in February 2014 in Peru; It does not   |
|  | have operations and it is in the process of liquidation. |
|  | As of March 31, 2017 and December 31, 2016,              |
|  | Interseguro holds 100 percent of its shares and has a    |
|  | paid in capital of S/1.                                  |

Also, Interseguro hold contributions in Patrimonio Fideicometido D.S.093-2002-EF, Interproperties Perú (henceforth "Patrimonio Fideicometido – Interproperties Perú"), that is a structured entity, incorporated in April 2008, and in which several investors (related parties to the Group) contributed investment properties; each investor or investors have ownership of and specific control over the contributed investment property. For accounting purposes and under IFRS 10 "Consolidated financial statements" the assets included in said structure are considered "silos", because they are ring-fenced parts of the wider structured entity (the Patrimonio Fideicometido - Interproperties Perú). The Group has ownership of and decision making power over these properties, and the Group has the exposure or rights to their returns; therefore, the Group has consolidated the silos containing the investment properties that it controls.

On the other hand, in the Universal Shareholders' Meeting held on December 21, 2016, it was approved a project of "simple reorganization" between Interseguro and Mapfre Peru Vida Compañía de Seguros y

Reaseguros S.A. (henceforth "Mapfre", an unrelated party), through which Interseguro is committed to the acquisition of an equity block comprised of assets, liabilities, rights, obligations and legal matters related to an annuity retirement insurance policies portfolio issued by Mapfre. The mentionated assets and lilibilities have the same balances amounted to S/197,241,000; in that sense, due to the net equity block's value is zero, Interseguro will not recognize a capital surplus. At the date of this report, the approval of this transaction by the SBS is pending.

In April 2016, the plenary session of Congress of the Republic of Peru approved an amendment to the Act of the Private Pension System, in which the affiliates of the Private Pension Fund Management Companies (AFP - for its acronym in Spanish) that are 65 years old and retire, could choice an additional retirement scheme in addition to the options in force, which are: a) Planned Retirement, managed by a Private Pension Fund Management Company (AFP); and b) the acquisition of an annuity retirement insurance plan, managed by a life insurance company, such is the case of Interseguro. This new retirement scheme allows the affiliate to dispose the 95.5 percent of their Individual Capitalization Account ("CIC", for its acronym in Spanish).

#### (iii) Inteligo Group Corp. and Subsidiaries

Inteligo is an entity incorporated in the Republic of Panama. As of March 31, 2017 and December 31, 2016, it holds 100 percent of the shares of the following Subsidiaries:

Entity Activity

Inteligo Bank Ltd.

It is incorporated in The Commonwealth of the Bahamas and has a branch established in the Republic of Panama that operates under an international license issued by the Superintendence of Banks of the Republic of Panama. Its main activity is to provide private and institutional banking services mainly to Peruvian citizens.

Inteligo Sociedad Agente de Bolsa S.A.

Brokerage firm incorporated in Peru.

#### (iv) San Borja Global Opportunities S.A.C.

Its corporate purpose is the acquisition and holding of shares and securities. As of March 31, 2017 and December 31, 2016, it did not have operations and had paid in capital of S/1,000.

The table below presents a summary of the consolidated financial statements of the main Subsidiaries, before adjustments and eliminations for consolidation, as of March 31, 2017, December 31, 2016 and for the three-month periods ended March 31, 2017 and 2016, in accordance with the IFRS (see Note 23):

|   | Interbank and          | Interbank and Subsidiaries |                        | Subsidiaries           | Inteligo and Subsidiaries |                        |  |
|---|------------------------|----------------------------|------------------------|------------------------|---------------------------|------------------------|--|
|   | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000)     | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000) | <b>2017</b><br>S/(000)    | <b>2016</b><br>S/(000) |  |
| Consolidated statements of financial position         |                        |                            |                        |                        |                           |                        |  |
| Cash and due from banks                               | 8,337,216              | 10,966,505                 | 111,094                | 84,225                 | 656,871                   | 757,929                |  |
| Trading securities and available-for-sale investments | 4,017,919              | 3,982,116                  | 4,864,415              | 4,611,642              | 1,384,820                 | 1,466,371              |  |
| Held-to-maturity investments                          | 601,567                | 611,293                    | -                      | -                      | -                         | -                      |  |
| Loans, net  | 25,489,388             | 25,331,312                 | -                      | -                      | 1,659,161                 | 1,695,421              |  |
| Investment property                                   | -                      | -                          | 736,355                | 745,185                | -                         | -                      |  |
| Total assets  | 40,031,611             | 42,402,877                 | 6,002,713              | 5,795,908              | 3,795,003                 | 4,014,633              |  |
| Deposits and obligations                              | 24,956,613             | 26,898,615                 | -                      | -                      | 3,008,766                 | 3,246,319              |  |
| Due to banks and correspondents                       | 4,829,591              | 5,259,484                  | 54,057                 | 1,847                  | 65,098                    | 67,271                 |  |
| Bonds, notes and other obligations                    | 4,486,240              | 4,598,310                  | 164,455                | 171,215                | -                         | -                      |  |
| Insurance contract liabilities                        | -                      | -                          | 5,101,441              | 5,010,513              | -                         | -                      |  |
| Total liabilities                                     | 35,866,201             | 38,054,932                 | 5,448,342              | 5,342,484              | 3,087,468                 | 3,338,097              |  |
| Equity attributable to IFS's shareholders             | 4,165,410              | 4,347,945                  | 467,465                | 364,452                | 707,535                   | 676,536                |  |
| Non-controlling interest – equity                     | -                      | -                          | 86,906                 | 88,972                 | -                         | -                      |  |

#### For the three-month periods ended March, 31

|   | Interbank and Subsidiaries |           | Interseguro and | Subsidiaries | Inteligo and Subsidiaries |         |
|---|----------------------------|-----------|-----------------|--------------|---------------------------|---------|
|   | 2017                       | 2016      | 2017            | 2016         | 2017                      | 2016    |
|   | S/(000)                    | S/(000)   | S/(000)         | S/(000)      | S/(000)                   | S/(000) |
| Consolidated income statements                                      |                            |           |                 |              |                           |         |
| Net interest and similar income                                     | 556,157                    | 549,391   | 85,849          | 69,713       | 25,764                    | 24,551  |
| Provision for loan losses, net of recoveries                        | (225,423)                  | (199,614) | -               | -            | 2,712                     | -       |
| Valuation gain and gain from sale of investment properties          | -                          | -         | (11,194)        | (5,883)      | -                         | -       |
| Fee income from financial services, net                             | 203,332                    | 189,185   | (1,229)         | (656)        | 29,028                    | 24,261  |
| Total net premiums earned minus claims and benefits                 | -                          | -         | (125,834)       | (127,477)    | -                         | -       |
| Impairment loss on available-for-sale investments                   | -                          | -         | (4,913)         | (21,304)     | -                         | -       |
| Net profit (loss) for the period attributable to IFS's shareholders | 194,535                    | 201,753   | (75,945)        | (135,504)    | 48,788                    | 30,388  |
| Non-controlling interest  | -                          | -         | (2,014)         | (1,371)      | =                         | -       |

#### 2. Significant accounting policies

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (henceforth "IFRS") as issued by the International Accounting Standards Board (henceforth "IASB"). The accounting principles and practices as of March 31, 2017, are consistent with respect to the rules applied as of December 31, 2016, which are included in the audited consolidated financial statements dated March 24, 2017.

#### 3. Cash and due from banks

This caption is made up as follows:

|   | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|---|------------------------|---------------------|
|   | ` ,                    |                     |
| Cash and clearing                                   | 1,616,234              | 1,545,638           |
| Deposits in the Central Reserve Bank of Peru – BCRP | 3,216,493              | 5,304,343           |
| Deposits in banks                                   | 1,373,289              | 1,647,066           |
| Restricted funds                                    | 2,833,323              | 3,264,105           |
|   | 9,039,339              | 11,761,152          |
| Accrued interest                                    | 722                    | 651                 |
| Total   | 9,040,061              | 11,761,803          |

Cash and cash equivalents presented in the consolidated statements of cash flows exclude the restricted funds and accrued interest.

As of March 31, 2017, the "Cash and due from banks" caption of the consolidated statements of financial position includes approximately US\$1,195,058,000 and S/830,929,000 (US\$1,588,248,000 and S/856,453,000 as of December 31, 2016), which represent the legal reserve that Interbank must maintain for its deposits and obligations. These funds are kept in Interbank and BCRP vaults and are within the limits required by Peruvian regulations in force at those dates.

The legal reserve funds maintained at the BCRP are non-interest bearing, except for the part that exceeds the minimum reserve required. As of March 31, 2017, the excess in foreign currency amounted to approximately US\$234,072,000 equivalent to approximately S/760,265,000 and accrued interest at an annual average rate of 0.23 percent (US\$345,688,000, equivalent to approximately S/1,160,129,000, and an annual average rate of 0.18 percent as of December 31, 2016), whereas the excess amount in Soles amounted to approximately S/999,061,000 and accrued interest in Soles at an annual average rate of 1.05 percent (S/2,429,162,000 and an annual average rate of 1.05 percent as of December 31, 2016).

Deposits in banks of the country and abroad are mainly in Soles and US Dollars, they are freely available and accrue interests at market rates. As of March 31, 2017 and December 31, 2016, the Group does not have significant deposits in any specific financial institution.

As of March 31, 2017 and December 31, 2016, the "Restricted Funds" caption is mainly comprised of deposits in the BCRP amounting to approximately US\$824,551,000 (equivalent to S/2,678,142,000) and US\$915,204,000 (equivalent to S/3,071,424,000), respectively, as a guarantee for loans received from this entity, see Note 9(b).

As of March 31, 2017 and December 31, 2016, this caption included restricted funds for approximately US\$47,619,000 (equivalent to S/154,667,000) and US\$58,027,000 (equivalent to S/194,737,000), respectively, which mainly correspond to requirements from counterparties of derivative transactions, see Note 7(d).

### 4. Available-for-sale investments and held-to-maturity investments

(a) The detail of available-for-sale and held-to-maturity investments as of March 31, 2017 and December 31, 2016, is as follows:

|   |                              | 2017                 |                   |                                    |                              | 2016                 |                   |                                    |  |  |  |
|---|------------------------------|----------------------|-------------------|------------------------------------|------------------------------|----------------------|-------------------|------------------------------------|--|--|--|
|   |                              | Unrealized gr        | oss amount        | ount Unrealized gross amount       |                              | oss amount           |                   |                                    |  |  |  |
|   | Amortized<br>cost<br>S/(000) | <b>Gains</b> S/(000) | Losses<br>S/(000) | Estimated<br>fair value<br>S/(000) | Amortized<br>cost<br>S/(000) | <b>Gains</b> S/(000) | Losses<br>S/(000) | Estimated<br>fair value<br>S/(000) |  |  |  |
|   |                              | (,                   |                   | (111)                              | (,                           |                      | (,                |                                    |  |  |  |
| Corporate, leasing and subordinated bonds         | 4,234,549                    | 94,577               | (72,492)          | 4,256,634                          | 4,120,202                    | 38,627               | (158,492)         | 4,000,337                          |  |  |  |
| Negotiable Certificates of Deposit issued by BCRP | 1,505,822                    | 2,535                | (19)              | 1,508,338                          | 1,709,845                    | 2,523                | (84)              | 1,712,284                          |  |  |  |
| Peruvian Sovereign Bonds                          | 1,302,875                    | 20,344               | (47,575)          | 1,275,644                          | 1,223,965                    | 4,171                | (90,732)          | 1,137,404                          |  |  |  |
| Mutual funds and investment funds participations  | 1,015,386                    | 74,998               | (15,793)          | 1,074,591                          | 1,030,427                    | 61,319               | (18,558)          | 1,073,188                          |  |  |  |
| Bonds guaranteed by the Peruvian Government       | 488,810                      | 12,478               | (1,445)           | 499,843                            | 471,338                      | 7,674                | (5,962)           | 473,050                            |  |  |  |
| Sovereign and Global Bonds of foreign countries   | 219,591                      | -                    | (1,446)           | 218,145                            | 249,554                      | -                    | (3,350)           | 246,204                            |  |  |  |
| Global Bonds of the Republic of Peru              | 216,341                      | -                    | (4,042)           | 212,299                            | 163,778                      | -                    | (5,636)           | 158,142                            |  |  |  |
| Indexed Certificates of Deposit issued by BCRP    | 29,639                       | 88                   |                   | 29,727                             | 39,414                       | 51                   |                   | 39,465                             |  |  |  |
| Total   | 9,013,013                    | 205,020              | (142,812)         | 9,075,221                          | 9,008,523                    | 114,365              | (282,814)         | 8,840,074                          |  |  |  |
| Listed shares                                     |                              |                      |                   |                                    |                              |                      |                   |                                    |  |  |  |
| Peruvian and foreign entities                     | 323,618                      | 10,045               | (17,346)          | 316,317                            | 297,132                      | 26,232               | (8,387)           | 314,977                            |  |  |  |
| InRetail Perú Corp. (f)                           | 70,653                       | 77,057               | -                 | 147,710                            | 110,217                      | 92,857               | -                 | 203,074                            |  |  |  |
| Non-listed shares and participations              |                              |                      |                   |                                    |                              |                      |                   |                                    |  |  |  |
| Royalty Pharma (g)                                | 60,898                       | 7,063                | -                 | 67,961                             | 62,923                       | 5,341                | -                 | 68,264                             |  |  |  |
| Others  | 938                          | 672                  |                   | 1,610                              | 968                          | 694                  | (129)             | 1,533                              |  |  |  |
|   | 456,107                      | 94,837               | (17,346)          | 533,598                            | 471,240                      | 125,124              | (8,516)           | 587,848                            |  |  |  |
|   | 9,469,120                    | 299,857              | (160,158)         | 9,608,819                          | 9,479,763                    | 239,489              | (291,330)         | 9,427,922                          |  |  |  |
| Accrued interest                                  |                              |                      |                   | 98,355                             |                              |                      |                   | 90,476                             |  |  |  |
| Total   |                              |                      |                   | 9,707,174                          |                              |                      |                   | 9,518,398                          |  |  |  |

(b) The Group has determined that the unrealized losses as of March 31, 2017 and December 31, 2016, are of temporary nature. The Group intends and has the capacity to hold each investment for a period of time sufficient to allow for an anticipated recovery in fair value, until the maximum period for anticipated recovery or maturity.

The Group has considered the following criteria in determining whether a loss is temporary or not for equity investments (shares) and, when it is applicable, to mutual and investment funds:

- The length of time and the extent to which fair value has been below cost;
- The severity of the impairment;
- The cause of the impairment and the financial condition and near-term prospects of the issuer; and
- Activity in the market of the issuer, which may indicate adverse credit conditions.

The Group has considered the following criteria in determining whether a loss is temporary or not for debt instruments (fixed maturity):

- Assess whether it is probable that the Group will receive all amounts due, according to the contractual terms of the security (principal and interest). The identification of credit-impaired securities considers a number of factors, including the nature of the security and the underlying collateral, the amount of subordination or credit enhancement supporting the security, published credit rating and other information and other evidentiary analyses of the probable cash flows from the security. If recovery of all amounts due is not probable, a "credit impairment" is deemed to exist and the unrealized loss is recorded directly in the consolidated income statement. This unrealized loss recorded in the consolidated income statements represents the security's decrease in fair value, including the decrease due to forecasted cash flow and the increase in the market interest rate.
- For financial instruments with unrealized losses but not identified as impaired, the Group determines whether it has the intent and capability to hold each investment for a period of time sufficient to allow for an anticipated recovery of its fair value. The Group estimates the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums). The Group's assertion regarding its intent and capability to hold investments considers a number of factors, including a quantitative estimate of the expected recovery period and the length of that period (which may extend up to its maturity), the severity of the impairment and the Group intended strategy with respect to the identified security or portfolio. If the Group does not have the intent and capability to hold the security for a sufficient time period, the unrealized loss is recorded directly in the consolidated income statements.

As a result of the impairment assessment of its available-for-sale investments, the Group recorded an impairment amounting to S/4,913,000 and S/21,304,000 in the quarters ended March 31, 2017 and 2016, respectively, which is presented in the caption "Impairment loss on available-for-sale investments" of the consolidated income statements. The movement of available-for-sale investments unrealized results, net of deferred Income Tax and non-controlling interest, is presented in Note 12(d). As of March 31, 2017 and December 31, 2016, the detail of unrealized losses of debt instruments and mutual fund and investment participations classified as available-for-sale is as follows:

|   |                           | 2017                                |                                     | 2016                      |                                     |                                     |  |  |
|---|---------------------------|-------------------------------------|-------------------------------------|---------------------------|-------------------------------------|-------------------------------------|--|--|
| Issuer  | Amortized cost<br>S/(000) | Unrealized<br>gross gain<br>S/(000) | Unrealized gross<br>loss<br>S/(000) | Amortized cost<br>S/(000) | Unrealized<br>gross gain<br>S/(000) | Unrealized<br>gross loss<br>S/(000) |  |  |
| Peruvian Sovereign Bonds                                    | 1,302,875                 | 20,344                              | (47,575)                            | 1,223,965                 | 4,171                               | (90,732)                            |  |  |
| Global Bonds of the Republic of Peru                        | 216,341                   | -                                   | (4,042)                             | 163,778                   | -                                   | (5,636)                             |  |  |
| Corporación Financiera de Desarrollo S.A.                   | 204,833                   | 1,631                               | (13,242)                            | 182,340                   | 33                                  | (15,368)                            |  |  |
| Fibra Uno   | 102,270                   | -                                   | (7,473)                             | 105,709                   | -                                   | (17,868)                            |  |  |
| Banco de Crédito del Perú S.A.                              | 215,808                   | 207                                 | (6,505)                             | 184,420                   | 176                                 | (6,962)                             |  |  |
| H2Olmos S.A.  | 114,919                   | -                                   | (5,831)                             | 115,247                   | 18                                  | (11,417)                            |  |  |
| Línea Amarilla S.A.C.                                       | 91,566                    | 911                                 | (5,562)                             | 91,071                    | 163                                 | (8,670)                             |  |  |
| Centerbridge Partners, L.P.                                 | 27,853                    | -                                   | (5,412)                             | -                         | -                                   | -                                   |  |  |
| Vale Overseas Ltd.  | 91,520                    | 114                                 | (5,045)                             | 94,645                    | -                                   | (11,183)                            |  |  |
| Gso Capital Solution Fund (AS) LP                           | 15,032                    | -                                   | (4,111)                             | -                         | -                                   | -                                   |  |  |
| Abengoa Transmisión Sur S.A.                                | 184,015                   | 753                                 | (4,078)                             | 162,526                   | 3                                   | (10,217)                            |  |  |
| Instruments with individual losses / lower than S/4 million |                           |                                     | (33,936)                            |                           | -                                   | (104,761)                           |  |  |
|   |                           | 23,960                              | (142,812)                           |                           | 4,564                               | (282,814)                           |  |  |

- (d) As of December 31, 2016, Interbank holds Negotiable Certificates of Deposit issued by BCRP amounting to approximately S/101,054,000 as a guarantee for loans received from this entity, Note 9(b), which expired on January 2017.
- (e) During 2016, Interbank participated in a securities exchange program carried out by the Peruvian Government, through which the Bank:
  - Delivered Global and Sovereign Bonds amounting to US\$52,360,000 (equivalent to approximately S/178,128,000) and S/74,152,000, respectively, which had maturities between March 2019 and July 2025 and accrued interests at effective annual rates between 1.50 and 2.59 percent, and 4.8 percent, respectively; and
  - Received Sovereign Bonds amounting to S/249,863,000, with maturity in August 2028 and effective interest annual rates between 6.35 and 6.38 percent.

- (f) As of March 31, 2017 and December 31, 2016, the Group held approximately 2,396,920 and 3,125,000 shares, respectively, which represented 2.33 and 3.04 percent, respectively, of InRetail Peru Corp.'s capital stock (a related entity).
- (g) Corresponds to participations in RPI International Holding, LP ("RPI Partnership"), Royalty Pharma Cayman Holding and LP ("RPS Partnership"). RPI Partnership and RPS Partnership invest in a series of feeder funds whose objective is to invest in Royalty Pharma Investments and Royalty Pharma Select, respectively, which are investment funds established under the laws of the Republic of Ireland and authorized by the Central Bank of the Republic of Ireland. These investment funds are engaged in the purchase of medical patents and biotechnology. The participations in RPI Partnership and RPS Partnership are not liquid and require authorization for their trading.

As of March 31, 2017 and December 31, 2016, the Group held 152,251 participations of RPI Partnership which fair values amounted to approximately US\$20,924,000 and US\$20,341,000 (equivalent to approximately S/67,961,000 and S/68,264,000, respectively).

During 2017 and 2016, the Group received dividends from these participations for approximately S/1,064,000 and S/8,626,000, respectively, which are included in the "Interest and similar income" caption in the consolidated income statements.

(h) As of March 31, 2017 and December 31, 2016, held-to-maturity investments are entirely comprised of Peruvian Sovereign Bonds amounting to S/601,566,000 and S/611,293,000, respectively, including accrued interests.

During 2016, the Bank reclassified Peruvian Sovereign Bonds classified as available-for-sale investments into held-to-maturity investments. At the reclassification date, the carrying values amounted to approximately S/129,548,000, and the unrealized gains and losses accumulated in the shareholders' equity amounted to S/220,000; the unrealized gains and losses will be transferred to each period's results through the remaining term of the instruments. As a result of these transfers, the Bank has recorded a net loss of approximately S/639,000 and S/618,000, in the income statements as of March 31, 2017 and December 31, 2016, respectively. As of March 31, 2017 and December 31, 2016, the carrying amount of these investments is S/425,676,000 and S/432,832,000, respectively.

As of March 31, 2017 and December 31, 2016, these investments have maturities between August 2020 and August 2037, have accrued interest at effective annual rates between 5.34 and 6.33 percent; and their estimated fair value amounts to approximately S/616,112,000 and S/605,299,000, respectively.

#### 5. Loans, net

(b)

(a) This caption is made up as follows:

|  | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|--|------------------------|---------------------|
| Direct loans   |                        |                     |
| Loans  | 20,993,178             | 20,638,183          |
| Credit cards   | 3,715,911              | 3,859,148           |
| Leasing  | 1,660,795              | 1,771,512           |
| Discounted notes   | 445,406                | 407,435             |
| Factoring  | 209,926                | 201,894             |
| Advances and overdrafts  | 17,055                 | 39,483              |
| Refinanced loans   | 293,123                | 296,485             |
| Past due and under legal collection loans                      | 726,764                | 693,320             |
|  | 28,062,158             | 27,907,460          |
| Plus (minus)   |                        |                     |
| Accrued interest from performing loans                         | 306,840                | 311,695             |
| Unearned interest and interest collected in advance            | (29,542)               | (26,508)            |
| Allowance for loan losses (c)                                  | (1,192,544)            | (1,166,782)         |
| Total direct loans, net  | 27,146,912             | 27,025,865          |
| Indirect loans   | 4,227,777              | 4,450,470           |
| The classification of the direct loan portfolio is as follows: |                        |                     |
|  | <b>2017</b> S/(000)    | <b>2016</b> S/(000) |
| Commercial loans   | 13,588,552             | 13,407,913          |
| Consumer loans   | 8,814,429              | 8,888,561           |
| Mortgage loans   | 5,110,636              | 5,041,107           |
| Small and micro-business loans                                 | 548,541                | 569,879             |
| Total  | 28,062,158             | 27,907,460          |

(c) The changes in the allowance for loan losses (direct and indirect) were as follows:

|                                      | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|--------------------------------------|------------------------|---------------------|
|                                      | 2,(000)                | 2, (000)            |
| Beginning balances                   | 1,190,758              | 1,065,192           |
| Provision                            | 222,711                | 199,614             |
| Recovery of written-off loans        | 29,987                 | 25,236              |
| Written-off loans                    | (208,395)              | (174,180)           |
| Sale of loan portfolio               | (869)                  | (951)               |
| Translation result and others        | (8,749)                | (7,062)             |
| Ending balances (*)                  | 1,225,443              | 1,107,849           |
| Balances as of December 31, 2016 (*) |                        | 1,190,758           |

<sup>(\*)</sup> The allowance for loan losses includes the allowance for direct and indirect loans amounting to S/1,192,544,000 and S/32,899,000, respectively, as of March 31, 2017 (S/1,166,782,000 and S/23,976,000, respectively, as of December 31, 2016). The allowance for loan losses for indirect loans is presented in the "Accounts payable, provisions and other liabilities" caption of the consolidated statements of financial position; see Note 7(a).

In Management's opinion, the allowance for loan losses recorded as of March 31, 2017 and December 31, 2016, has been established in accordance with IAS 39 and it is sufficient to cover incurred losses on the loan portfolio.

### 6. Investment property

(a) This caption is made up as follows:

|   |                        |                        |                                  |                        | Valuation methodology |           |  |
|---|------------------------|------------------------|----------------------------------|------------------------|-----------------------|-----------|--|
|   | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000) | Acquisition or construction year | Hierarchy<br>level (i) | 2017                  | 2016      |  |
| Land  |                        |                        |                                  |                        |                       |           |  |
| San Isidro – Lima   | 248,024                | 255,431                | 2008                             | Level 3                | Appraisal             | Appraisal |  |
| San Martín de Porres – Lima                               | 60,618                 | 60,008                 | 2015                             | Level 3                | Appraisal             | Appraisal |  |
| Piura   | 39,889                 | 39,889                 | 2009                             | Level 3                | Appraisal             | Appraisal |  |
| Sullana   | 25,008                 | 25,008                 | 2014                             | Level 3                | Appraisal             | Appraisal |  |
| Chimbote  | 8,710                  | 8,710                  | 2015                             | Level 3                | Appraisal             | Appraisal |  |
| Others  | 15,404                 | 15,512                 | -                                | Level 3                | Appraisal             | Appraisal |  |
|   | 397,653                | 404,558                |                                  |                        |                       |           |  |
| Completed investment property "Real Plaza" Shopping Malls |                        |                        |                                  |                        |                       |           |  |
| Pucallpa  | 217,162                | 218,799                | 2014                             | Level 3                | DCF                   | DCF       |  |
| Talara  | 38,331                 | 40,060                 | 2015 - 2016                      | Level 3                | DCF                   | DCF       |  |
|   | 255,493                | 258,859                |                                  |                        |                       |           |  |
| Buildings   |                        |                        |                                  |                        |                       |           |  |
| Ate Vitarte – Lima  | 44,671                 | 45,865                 | 2006                             | Level 3                | DCF                   | DCF       |  |
| Panorama – Lima   | 20,321                 | 20,724                 | 2016                             | Level 3                | DCF                   | DCF       |  |
| Trujillo  | 13,587                 | 10,166                 | 2016                             | Level 3                | DCF                   | DCF       |  |
| Pardo y Aliaga – Lima                                     | 3,278                  | 3,596                  | 2010                             | Level 3                | DCF                   | DCF       |  |
|   | 81,857                 | 80,351                 |                                  |                        |                       |           |  |
| Built on leased land                                      | <del></del>            | <del></del>            |                                  |                        |                       |           |  |
| Others  | 1,352                  | 1,417                  | -                                | Level 3                | DCF                   | DCF       |  |
| Total   | 736,355                | 745,185                |                                  |                        |                       |           |  |

DCF: Discounted cash flow

<sup>(</sup>i) During 2017 and 2016, there were no transfers between levels of hierarchy.

<sup>(</sup>ii) As of March 31, 2017 and December 31, 2016, there are no liens on investment properties.

The movement of investment property for the three-month periods ended March 31, 2017 and 2016, is as follows:

|                                 | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000) |
|---------------------------------|------------------------|------------------------|
| Beginning balance               | 745,185                | 713,262                |
| Additions                       | 2,364                  | 21,469                 |
| Valuation loss                  | (11,194)               | (5,883)                |
| Ending balance                  | 736,355                | 728,848                |
| Balance as of December 31, 2016 |                        | 745,185                |

### 7. Accounts receivable and other assets, net; accounts payable, provisions and other liabilities

(a) These captions are comprised of the following:

| <b>2017</b><br>S/(000)  | <b>2016</b> S/(000) |
|---|---------------------|
| Accounts receivable and other assets  |                     |
| Financial instruments   |                     |
| Other accounts receivable, net 189,163                                      | 210,446             |
| Accounts receivable from sale of investments 166,845                        | 147,655             |
| Accounts receivable related to derivative financial instruments (d) 164,627 | 203,089             |
| Assets for technical reserves for claims and premiums by reinsurers 104,750 | 128,168             |
| Operations in process (c) 51,914  | 37,429              |
| Insurance operations receivables, net 37,557                                | 19,407              |
| Accounts receivable from reinsurers and coinsurers 27,415                   | 28,936              |
| Credit card commissions receivable 16,718                                   | 14,845              |
| 758,989   | 789,975             |
| Non-financial instruments   |                     |
| Intangible assets, net 298,959  | 267,401             |
| Deferred charges 71,789   | 53,884              |
| Prepaid Income Tax 70,243   | 55,178              |
| Value Added tax credit (b) 62,419   | 86,213              |
| Investments in associates 52,721  | 51,777              |
| Prepaid rights to related entity, Note 22(f) 12,603                         | 14,532              |
| Others 13,808   | 12,214              |
| 582,542   | 541,199             |
| <b>Total</b> 1,341,531  | 1,331,174           |
| Accounts payable, provisions and other liabilities                          |                     |
| Financial instruments   |                     |
| Other accounts payable 436,735  | 377,828             |
| Accounts payable related to derivative financial instruments (d) 204,264    | 236,137             |
| Accounts payable for acquisitions of investments 128,157                    | 50,528              |
| Operations in process (c) 111,936   | 116,273             |
| Workers' profit sharing and salaries payable 69,310                         | 110,549             |
| Accounts payable to reinsurers and coinsurers 26,590                        | 51,468              |
| Allowance for indirect loan losses, Note 5(c) 32,899                        | 23,976              |
| 1,009,891   | 966,759             |
| Non-financial instruments   |                     |
| Taxes payable 67,945  | 52,144              |
| Deferred income 54,104  | 57,254              |
| Provision for other contingencies 29,354                                    | 32,383              |
| Others 39,741   | 53,524              |
| 191,144   | 195,305             |
| Total 1,201,035   | 1,162,064           |

- (b) Corresponds to the Value-Added Tax resulting from the purchase of goods devoted mostly to grant financial leasing loans, which is recovered through the collection of the loans.
- (c) Operations in process include transactions performed in the last days of the month and other similar types of transactions which are reclassified to their final balance sheets accounts in the following month. These transactions do not affect the consolidated results
- (d) The following table presents, as of March 31, 2017 and December 31, 2016, the fair value of derivative financial instruments recorded as assets or liabilities, including their notional amounts. The notional amount is the nominal amount of the derivative's underlying asset and it is the base over which changes in the fair value of derivatives are measured:

|  |                   |                        | 2017                          |                                     |                   | 2017 and 2016              |                               |   |                    |
|--|-------------------|------------------------|-------------------------------|-------------------------------------|-------------------|----------------------------|-------------------------------|---|--------------------|
|  | Assets<br>S/(000) | Liabilities<br>S/(000) | Notional<br>amount<br>S/(000) | Maturity                            | Assets<br>S/(000) | <b>Liabilities</b> S/(000) | Notional<br>amount<br>S/(000) | Maturity                                | Hedged instruments |
| Derivatives held for trading (i)       |                   |                        |                               |                                     |                   |                            |                               |   |                    |
| Forward exchange contracts             | 48,678            | 39,292                 | 5,421,405                     | Between April 2017 and March 2018   | 45,115            | 20,741                     | 3,961,083                     | Between January 2017 and March 2018     | -                  |
| Interest rate swaps                    | 19,710            | 13,537                 | 2,624,431                     | Between July 2017 and December 2029 | 25,958            | 18,263                     | 2,761,079                     | Between December 2017 and December 2029 | -                  |
| Currency swaps                         | 92,509            | 84,534                 | 1,315,331                     | Between April 2017 and January 2025 | 129,737           | 121,655                    | 1,464,297                     | Between January 2017 and January 2025   | -                  |
| Options                                | 1,425             | 1,549                  | 448,616                       | Between April 2017 and January 2018 | 432               | 924                        | 192,573                       | Between January 2017 and July 2017      | -                  |
| Cross currency swaps                   |                   | 65,352                 | 191,171                       | January 2023                        |                   | 74,554                     | 197,528                       | January 2023                            | -                  |
|  | 162,322           | 204,264                | 10,000,954                    |                                     | 201,242           | 236,137                    | 8,576,560                     |   |                    |
| Derivatives held as hedges             |                   |                        |                               |                                     |                   |                            |                               |   |                    |
| Cash flow hedges:                      |                   |                        |                               |                                     |                   |                            |                               |   |                    |
| Interest rate swaps (IRS), Note 9d(i)  | 565               | -                      | 162,400                       | January 2018                        | 499               | -                          | 167,800                       | January 2018                            | Due to banks       |
| Interest rate swaps (IRS), Note 9d(ii) | 1,121             | -                      | 162,400                       | October 2018                        | 967               | -                          | 167,800                       | October 2018                            | Due to banks       |
| Interest rate swaps (IRS), Note 9d(iv) | 619               |                        | 129,920                       | August 2018                         | 381               | -                          | 134,240                       | August 2018                             | Due to banks       |
|  | 2,305             |                        | 454,720                       |                                     | 1,847             |                            | 469,840                       |   |                    |
|  | 164,627           | 204,264                | 10,455,674                    |                                     | 203,089           | 236,137                    | 9,046,400                     |   |                    |

As of March 31, 2017 and December 31, 2016, certain derivative financial instruments required the establishment of collateral deposits; see Note 3.

<sup>(</sup>i) Derivatives held for trading are traded mainly to satisfy clients' needs. The Group may also take positions with the expectation of profiting from favorable movements in prices or rates. Also, this caption includes any derivatives which do not comply with IAS 39 hedging accounting requirements.

### 8. Deposits and obligations

(a) This caption is made up as follows:

|                               | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|-------------------------------|---------------------|---------------------|
| Time deposits                 | 9,495,576           | 10,099,575          |
| Saving deposits               | 8,939,741           | 8,915,374           |
| Demand deposits               | 8,060,495           | 9,586,985           |
| Compensation for service time | 1,391,239           | 1,490,213           |
| Other obligations             | 13,138              | 5,703               |
| Total                         | 27,900,189          | 30,097,850          |

- (b) Interest rates applied to deposits and obligations are determined by the Bank based on interest rates prevailing on the Peruvian market. Demand deposits accounts and savings deposits are paid on the average balance.
- (c) As of March 31, 2017 and December 31, 2016, approximately S/8,127,138,000 and S/8,269,694,000, respectively, of deposits and obligations are covered by the Peruvian Deposit Insurance Fund.

#### 9. Due to banks and correspondents

(a) This caption is comprised of the following:

|  | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000) |
|--|------------------------|------------------------|
| By type                                  |                        |                        |
| Central Reserve Bank of Peru (b)         | 2,668,500              | 3,048,412              |
| Promotional credit lines (c)             | 1,608,264              | 1,610,588              |
| Loans received from foreign entities (d) | 584,154                | 620,106                |
| Loans received from Peruvian entities    | 54,017                 | 1,847                  |
|  | 4,914,935              | 5,280,953              |
| Interest and commissions payable         | 33,810                 | 47,650                 |
|  | 4,948,745              | 5,328,603              |
| By term                                  |                        |                        |
| Short term                               | 1,616,555              | 1,808,495              |
| Long term                                | 3,332,190              | 3,520,108              |
| Total                                    | 4,948,745              | 5,328,603              |

- (b) As of March 31, 2017 and December 31, 2016, corresponds to currency repurchase operations according to which Interbank receives Soles for approximately S/2,668,500,000 and S/2,948,500,000, respectively, and delivers US dollars to the BCRP (for an amount equivalent to the one received). The US dollars delivered are recorded as restricted funds, see Note 4. As of March 31, 2017, these obligations have maturities between May 2017 and March 2019 and bear an effective interest rate of 3.00 and 6.38 percent (with maturities between January 2017 and March 2019 and bear an effective interest rate of 3.00 and 6.38 percent as of December 31, 2016). As of March 31, 2017 and December 31, 2016, these operations accrued interest payable for approximately S/26,805,000 and S/41,531,000, respectively. Furthermore as of December 31, 2016, it includes a security repurchase operation according to which Interbank receives Soles for approximately S/99,912,000 and delivers Negotiable Certificates of Deposit issued by the BCRP, these guarantees are recorded as available-for-sale investments, see Note 5(d); this operation was settled in January 2017 and bears an effective interest rate of 4.58 percent.
- (c) The promotional credit lines represent loans in Soles and US dollars received from Corporación Financiera de Desarrollo (COFIDE) with the purpose of promoting development in Peru. These liabilities are guaranteed with the loan portfolio up to the used amount and include specific terms on how the funds should be used, the financial conditions that must be maintained and other administrative matter. In Management's opinion, the Group is complying with all these requirements. As of March 31, 2017, these loans accrued an effective annual interest rate that fluctuated between 7.55 and 10.0 percent in Soles and between 4.62 and 8.55 percent in foreign currency and have maturities between December 2018 and November 2031 (7.55 and 10.0 percent in Soles and 4.13 and 8.06 percent in foreign currency and maturities between January 2019 and November 2031, as of December 31, 2016).

(d) As of March 31, 2017 and December 31, 2016, includes the following:

| Entity                      | Country                  | Final<br>maturity | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|-----------------------------|--------------------------|-------------------|---------------------|---------------------|
| HSBC Bank PLC (i)           | United Kingdom           | 2018              | 162,400             | 167,800             |
| Wells Fargo Bank & Co. (ii) | United States of America | 2018              | 162,400             | 167,800             |
| JP Morgan Chase & Co. (iii) | United States of America | 2018              | 129,920             | 134,240             |
| Bank J. Safra Sarasin       | Switzerland              | April 2017        | 64,960              | 67,120              |
| Sumitomo Bank               | United States of America | April 2017        | 32,480              | 33,560              |
| Bladex                      | Supranational            | 2018              | 31,994              | 49,586              |
|                             |                          |                   | 584,154             | 620,106             |

Transactions with foreign entities bore an effective annual average interest rate of 2.35 percent during 2017 (2.48 percent during 2016).

- (i) Corresponds to a loan received by Interbank in December 2015 for US\$50,000,000, which bears interest at a 3-month Libor rate plus 0.90 percent. In July 2016, Interbank signed an interest rate swap contract, which was designated as cash flow hedge; see Note 7(d). Through this transaction the loan was economically converted into a fixed rate obligation.
- (ii) Corresponds to two loans received in September 2016 for US\$40,000,000 and US\$10,000,000 which bear interest at a 3-month Libor rate plus 1.20 percent and at a 3-month Libor rate plus 1.10 percent, respectively. In October 2016, Interbank signed two interest rate swaps contracts, which were designated as cash flow hedges; see Note 7(d). Through these operations, the loans were economically converted into fixed rate obligations.
- (iii) Corresponds to a loan received by Interbank in July 2016 for US\$40,000,000 which bears interest at a 6-month Libor rate plus 1.15 percent. In July 2016, the Bank signed an interest rate swap contract, which was designated as cash flow hedge; see Note 7(d). Through this operation the loan was economically converted into a fixed rate obligation.

### 10. Bonds, notes and other obligations

(a) This caption is comprised of the following:

| Issuance                                  | Annual interest rate pay |              | Maturity | Amount issued (000) | <b>2017</b> S/(000) | <b>2016</b> S/(000) |  |
|---|--------------------------|--------------|----------|---------------------|---------------------|---------------------|--|
| <b>Local issuances</b>                    |                          |              |          |                     |                     |                     |  |
| Subordinated bonds – first program (b)    |                          |              |          |                     |                     |                     |  |
| Second (B series) - Interbank             | 9.50%                    | Semiannually | 2023     | US\$30,000          | 97,440              | 100,680             |  |
| Third (A series) - Interbank              | 3.5% + VAC               | Semiannually | 2023     | S/110,000           | 110,000             | 110,000             |  |
| Fifth (A series) – Interbank              | 8.50%                    | Semiannually | 2019     | S/3,300             | 3,300               | 3,300               |  |
| Sixth (A series) - Interbank              | 8.16%                    | Semiannually | 2019     | US\$15,110          | 49,077              | 50,709              |  |
| Eighth (A series) - Interbank             | 6.91%                    | Semiannually | 2022     | S/137,900           | 137,157             | 137,184             |  |
| Second, first tranch – Interseguro        | 6.97%                    | Semiannually | 2024     | US\$35,000          | 113,680             | 117,460             |  |
| Second, second tranch - Interseguro       | 6.00%                    | Semiannually | 2024     | US\$15,000          | 48,720              | 50,340              |  |
|   |                          |              |          |                     | 559,374             | 569,673             |  |
| Subordinated bonds – second program (b)   |                          |              |          |                     |                     |                     |  |
| Second (A series) –Interbank              | 5.81%                    | Semiannually | 2023     | S/150,000           | 149,694             | 149,684             |  |
| Third (A series) – Interbank              | 7.50%                    | Semiannually | 2023     | US\$50,000          | 161,986             | 167,360             |  |
|   |                          |              |          |                     | 311,680             | 317,044             |  |
|   |                          |              |          |                     |                     |                     |  |
| Total local issuances                     |                          |              |          |                     | 871,054             | 886,717             |  |
| International issuances                   |                          |              |          |                     |                     |                     |  |
| Subordinated bonds (c) – Interbank        | 6.625%                   | Semiannually | 2029     | US\$300,000         | 968,466             | 1,000,573           |  |
| Junior subordinated notes (d) – Interbank | 8.50%                    | Semiannually | 2070     | US\$200,000         | 642,336             | 664,153             |  |
| Senior bonds (e) – Interbank              | 5.75%                    | Semiannually | 2020     | US\$400,000         | 1,293,287           | 1,335,970           |  |
| Senior bonds (e) – Interbank              | 5.75%                    | Semiannually | 2020     | US\$250,000         | 744,986             | 780,328             |  |
|   |                          |              |          |                     | 3,649,075           | 3,781,024           |  |
| Total local and intermetional isomens     |                          |              |          |                     | 4 500 100           | 4 667 741           |  |
| Total local and international issuances   |                          |              |          |                     | 4,520,129           | 4,667,741           |  |
| Interest payable                          |                          |              |          |                     | 129,569             | 101,649             |  |
| Total                                     |                          |              |          |                     | 4,649,698           | 4,769,390           |  |

- (b) Subordinated bonds do not have specific guarantees and in accordance to SBS rules they qualify as second level equity (Tier 2), see Note 12(f).
- (c) Starting in March 2024, the applicable interest rate will be a floating rate of 3-month Libor for US dollars deposits plus 576 basis points payable quarterly. Starting on that date and on any interest payment date, Interbank can redeem all the notes without penalties.

In accordance with SBS regulation, this issuance qualifies as second tier equity (Tier 2) in the determination of the effective equity; see Note 12(f).

As of March 31, 2017, Management does not intend to redeem these bonds before their maturity date.

(d) Starting in April 2020, the applicable interest rate will be a floating rate of 3-month Libor plus 674 basis points payable on a semi-annual basis, provided that the floating rate for any interest period will not be less than 10.5 percent per annum. Starting on that date, Interbank can redeem all the notes, without penalties. Interest payments are non-cumulative if they cease to be made, due to Interbank's right to cancel interest payments for mandatory prohibitions established by the SBS, or if it is determined that Interbank is in non-compliance with applicable minimum regulatory capital requirements. In such cases, Interbank may not declare, pay or distribute any dividend for the period in which interest payments are not made. The payment of principal will take place on the maturity date of the notes or when the Interbank redeems the notes.

This issuance qualifies as Tier 1 equity, nevertheless, the SBS establishes a 17.65 percent limit, which is computed over the capital, reserves and retained earnings with capitalization agreement; any excess qualifies as Tier 2 equity; see Note 12(f).

As of March 31, 2017, Management does not intend to redeem these bonds before their maturity date.

(e) Starting in April 2016, Interbank can redeem these bonds, at the coupon payment date, paying a penalty equal to the United States Treasury rate plus 50 basis points.

The principal payment of both issuances will take place on the maturity date of the bonds or when Interbank redeems them.

As of March 31, 2017, Management does not intend to redeem these bonds before their maturity date.

(f) International issuances are listed at the Luxembourg Stock Exchange. On the other hand, local and international issuances have financial and operating covenants, which, in Management's opinion, do not limit its operations. The Group has complied with financial and operating covenants as of the dates of the consolidated statements of financial position.

## 11. Insurance contract liabilities

(a) This caption is comprised of the following:

|                        | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|------------------------|---------------------|---------------------|
| Technical reserves (b) | 4,951,618           | 4,838,260           |
| Claims reserves (c)    | 149,823             | 172,253             |
|                        | 5,101,441           | 5,010,513           |
| By term                |                     |                     |
| Short term             | 453,500             | 452,055             |
| Long term              | 4,647,941           | 4,558,458           |
| Total                  | 5,101,441           | 5,010,513           |

(b) The movement of technical reserves disclosed by type of insurance for the periods ended March 31, 2017 and 2016 and December 31, 2016, is as follows:

|                              | 31.03.2017           |   |                      |                      |                      | 31.03.2016           |   |                      |                      | 31.12.2016           |                      |   |                      |                      |                      |
|------------------------------|----------------------|---|----------------------|----------------------|----------------------|----------------------|---|----------------------|----------------------|----------------------|----------------------|---|----------------------|----------------------|----------------------|
|                              |                      | Retirement,<br>disability<br>and survival | Life                 | General              |                      |                      | Retirement,<br>disability<br>and survival | Life                 | General              |                      |                      | Retirement,<br>disability<br>and survival | Life                 | General              |                      |
|                              | Annuities<br>S/(000) | annuities<br>S/(000)                      | insurance<br>S/(000) | insurance<br>S/(000) | <b>Total</b> S/(000) | Annuities<br>S/(000) | annuities<br>S/(000)                      | insurance<br>S/(000) | insurance<br>S/(000) | <b>Total</b> S/(000) | Annuities<br>S/(000) | annuities<br>S/(000)                      | insurance<br>S/(000) | insurance<br>S/(000) | <b>Total</b> S/(000) |
| Beginning balances           | 4,526,171            | 121,592                                   | 152,957              | 37,540               | 4,838,260            | 4,061,692            | 122,527                                   | 131,186              | 32,329               | 4,347,734            | 4,061,692            | 122,527                                   | 131,186              | 32,329               | 4,347,734            |
| Insurance subscriptions      | 87,043               | -   | 912                  | 11,332               | 99,287               | 139,402              | -   | 864                  | 9,450                | 149,716              | 425,895              | -   | 3,953                | 27,631               | 457,479              |
| Time passage adjustments (*) | 73,625               | 6,691                                     | 12,317               | (11,458)             | 81,175               | 81,928               | 1,521                                     | 8,847                | (10,540)             | 81,756               | 68,318               | (935)                                     | 30,996               | (22,523)             | 75,856               |
| Maturities and recoveries    | -                    | -   | (3,393)              | -                    | (3,393)              | -                    | -   | (2,612)              | -                    | (2,612)              | -                    | -   | (10,879)             | -                    | (10,879)             |
| Exchange differences         | (59,235)             |   | (4,216)              | (260)                | (63,711)             | (46,321)             |   | (3,343)              | (22)                 | (49,686)             | (29,734)             |   | (2,299)              | 103                  | (31,930)             |
| Ending balances              | 4,627,604            | 128,283                                   | 158,577              | 37,154               | 4,951,618            | 4,236,701            | 124,048                                   | 134,942              | 31,217               | 4,526,908            | 4,526,171            | 121,592                                   | 152,957              | 37,540               | 4,838,260            |

(\*) The table below presents the composition of the adjustments due to time passage as of March 31, 2017 and December 31, 2016:

|                                 | 2017                          |                              |                                 | 2016                 |                           |                              |                                 |                      |
|---------------------------------|-------------------------------|------------------------------|---------------------------------|----------------------|---------------------------|------------------------------|---------------------------------|----------------------|
|                                 | <b>Annuities (**)</b> S/(000) | Life<br>insurance<br>S/(000) | General<br>insurance<br>S/(000) | <b>Total</b> S/(000) | Annuities (**)<br>S/(000) | Life<br>insurance<br>S/(000) | General<br>insurance<br>S/(000) | <b>Total</b> S/(000) |
| Interest rate effect            | 79,728                        | -                            | -                               | 79,728               | 116,468                   | -                            | -                               | 116,468              |
| Aging insured population effect | (19,049)                      | 12,317                       | (11,458)                        | (18,190)             | (78,202)                  | 30,996                       | (22,523)                        | (69,729)             |
| Inflation and other effects     | 19,637                        | -                            | -                               | 19,637               | 29,117                    | -                            | -                               | 29,117               |
| Time passage adjustments        | 80,316                        | 12,317                       | (11,458)                        | 81,175               | 67,383                    | 30,996                       | (22,523)                        | 75,856               |

(\*\*) It includes retirement, disability and survival annuities.

(c) Below is the balance of technical reserves for outstanding claims (according to the type of insurance) as of March 31, 2017 and December 31, 2016:

|                 | 2017      |                               |                | 2016      |         |           |                            |           |           |         |
|-----------------|-----------|-------------------------------|----------------|-----------|---------|-----------|----------------------------|-----------|-----------|---------|
|                 |           | Retirement,<br>disability and |                |           |         |           | Retirement, disability and |           |           |         |
|                 |           | survival                      |                | General   |         |           | survival                   | Life      | General   |         |
|                 | Annuities | annuities                     | Life insurance | insurance | Total   | Annuities | annuities                  | insurance | insurance | Total   |
|                 | S/(000)   | S/(000)                       | S/(000)        | S/(000)   | S/(000) | S/(000)   | S/(000)                    | S/(000)   | S/(000)   | S/(000) |
| Reported claims | 1,007     | 78,689                        | 25,743         | 8,588     | 114,027 | 991       | 87,813                     | 25,679    | 8,603     | 123,086 |
| IBNR            |           | 21,661                        | 13,620         | 515       | 35,796  |           | 36,249                     | 12,443    | 475       | 49,167  |
|                 | 1,007     | 100,350                       | 39,363         | 9,103     | 149,823 | 991       | 124,062                    | 38,122    | 9,078     | 172,253 |

The movement of claims' technical reserves for the years ended March 31, 2017 and 2016 and December 31, 2016, is as follows:

|                                   |                           |                           | 31.03.2017            |                               |                       |
|-----------------------------------|---------------------------|---------------------------|-----------------------|-------------------------------|-----------------------|
|                                   |                           | Retirement, disability    |                       |                               |                       |
|                                   |                           | and survival              | Life                  |                               |                       |
|                                   | Annuities                 | annuities                 | insurance             | General insurance             | Total                 |
|                                   | S/ (000)                  | S/ (000)                  | S/ (000)              | S/ (000)                      | S/ (000)              |
| Beginning balances                | 991                       | 124,062                   | 38,122                | 9,078                         | 172,253               |
| Claims                            | 67,933                    | (23,850)                  | 7,416                 | 3,182                         | 54,681                |
| Adjustments to prior years claims | -                         | 24,014                    | 3,405                 | 1,050                         | 28,469                |
| Payments                          | (67,908)                  | (23,875)                  | (9,419)               | (4,155)                       | (105,357)             |
| Exchange difference               | (9)                       | (1)                       | (161)                 | (52)                          | (223)                 |
| Ending balances                   | 1,007                     | 100,350                   | 39,363                | 9,103                         | 149,823               |
|                                   |                           |                           | 31.03.2016            |                               |                       |
|                                   |                           | Retirement, disability    |                       |                               |                       |
|                                   |                           | and survival              | Life                  |                               |                       |
|                                   | <b>Annuities</b> S/ (000) | annuities<br>S/ (000)     | insurance<br>S/ (000) | General insurance<br>S/ (000) | <b>Total</b> S/ (000) |
| Projection belower                | 655                       | 02.261                    | 26.226                | 0.002                         | 120.255               |
| Beginning balances                | 655                       | 93,361                    | 26,336                | 9,003                         | 129,355               |
| Claims                            | 60,185                    | 13,468                    | 6,397                 | 6,214                         | 86,264                |
| Adjustments to prior years claims | - (50.210)                | 25,183                    | 5,372                 | (1,843)                       | 28,712                |
| Payments                          | (60,210)                  | (22,938)                  | (8,518)               | (4,672)                       | (96,338)              |
| Exchange difference               | (5)                       | <del>-</del>              | (120)                 | (51)                          | (176)                 |
| Ending balances                   | 625                       | 109,074                   | 29,467                | 8,651                         | 147,817               |
|                                   |                           |                           | 31.12.2016            |                               |                       |
|                                   |                           | Retirement, disability    |                       |                               |                       |
|                                   | Annuities                 | and survival<br>annuities | Life<br>insurance     | General insurance             | Total                 |
|                                   | S/ (000)                  | S/ (000)                  | S/ (000)              | S/ (000)                      | S/ (000)              |
| Beginning balances                | 655                       | 93,361                    | 26,336                | 9,003                         | 129,355               |
| Claims                            | 251,911                   | 75,342                    | 35,441                | 12,710                        | 375,404               |
| Adjustments to prior years claims | -                         | 60,606                    | 12,991                | 5,685                         | 79,282                |
| Payments                          | (251,568)                 | (105,246)                 | (36,602)              | (18,287)                      | (411,703)             |
| Exchange difference               | (7)                       | (1)                       | (44)                  | (33)                          | (85)                  |
| Ending balances                   | 991                       | 124,062                   | 38,122                | 9,078                         | 172,253               |

In Management's opinion, these balances reflect the exposure of life and general insurance contracts as of March 31, 2017 and 2016 and December 31, 2016, in accordance with IFRS 4.

#### 12. Equity

(a) Capital stock and other paid-in capital

As of March 31, 2017 and December 31, 2016, IFS's capital stock is represented by 113,110,864 common shares suscribed and paid-in. IFS's shares quote in the Lima Stock Exchange; have no nominal value and the issuance value was US\$9.72 per share.

The General Shareholders' Meeting of IFS, held on April 11, 2016, agreed to distribute dividends from the results of the year 2015 for approximately US\$147,044,000 (equivalent to approximately S/496,862,000).

(b) Treasury stock held by Subsidiaries

As of March 31, 2017 and December 31, 2016, the Group holds approximately 6,179,000 shares issued by IFS with a total cost of S/522,106,000.

In the Shareholders' Meeting of IFS, held on May 25, 2016, the acquisition of own issuance shares was approved. Such acquisition, as agreed, may be carried out on one or more occasions, as appropriate to the IFS's interests, according to the market conditions and other legal limits and factors in force at the time of the acquisition. These acquisitions shall be subject to the current legal limit (ten percent limit of the capital stock) established in Article 84 of the Securities Market Act. Likewise, the Shareholders' Meeting set a limit for the acquisitions made under this program, which may not exceed 3,500,000 shares (equivalent to 3.09 percent of the Company's capital stock). In this sense, during 2016, IFS and its Subsidiaries bought treasury shares for 1,889,000 shares for an amount of approximately S/199,892,000.

#### (c) Capital surplus

Corresponds to the difference between the nominal value of the shares issued and their public offering price. Capital surplus is presented net of the expenses incurred and related to the issuance of such shares.

### (d) Unrealized results on financial instruments

This item is made-up as follows:

|   | Unrealized gain (loss)                         |                                       |  |                      |  |
|---|--|---------------------------------------|--|----------------------|--|
|   | Available-for-sale investments reserve S/(000) | Cash flow<br>hedge reserve<br>S/(000) | Exchange differences on<br>translation of foreign<br>operations<br>S/(000) | <b>Total</b> S/(000) |  |
| Balances as of January 1, 2016  | (471,154)                                      | (455)                                 | 110,214  | (361,395)            |  |
| Unrealized gain from available-for-sale investments, net of unrealized loss             | 181,364  | -                                     | -  | 181,364              |  |
| Transfer to realized gain from available-for-sale investments, net of realized loss     | 40,183   | -                                     | -  | 40,183               |  |
| Transfer of impairment loss of available-for-sale investments to consolidated income    |  |                                       |  |                      |  |
| statements  | 21,304   | -                                     | -  | 201,304              |  |
| Foreign currency translation  | -  | -                                     | (14,364)   | (14,364)             |  |
| Accrual of unrealized loss from held-to-maturity investments to consolidated income     |  |                                       |  |                      |  |
| statements  | 618  | -                                     | -  | 618                  |  |
| Variation for net unrealized loss on cash flow hedges                                   | -  | (137)                                 | -  | (137)                |  |
| Transfer of realized loss on cash flow hedges to consolidated income statements, net of |  |                                       |  |                      |  |
| realized gain   |  | 457                                   |  | 457                  |  |
| Balances as of March 31, 2016   | (227,685)                                      | (135)                                 | 95,850   | (131,970)            |  |
| Balances as of January 1, 2017  | (83,807)                                       | 1,291                                 | 98,874   | 16,358               |  |
| Unrealized gain from available-for-sale investments, net of unrealized loss             | 211,220  | -                                     | -  | 211,220              |  |
| Transfer to realized gain from available-for-sale investments, net of realized loss     | (10,223)                                       | -                                     | -  | (10,223)             |  |
| Transfer of impairment loss of available-for-sale investments to consolidated income    |  |                                       |  |                      |  |
| statements  | 4,913  | -                                     | -  | 4,913                |  |
| Foreign currency translation  | -  | -                                     | (20,757)   | (20,757)             |  |
| Accrual of unrealized loss from held-to-maturity investments to consolidated income     |  |                                       |  |                      |  |
| statements  | 639  | -                                     | -  | 639                  |  |
| Variation for net unrealized loss on cash flow hedges                                   | -  | 321                                   | -  | 321                  |  |
| Transfer of realized loss on cash flow hedges to consolidated income statements, net of |  |                                       |  |                      |  |
| realized gain   |  | (34)                                  |  | (34)                 |  |
| Balances as of March 31, 2017   | 122,742  | 1,578                                 | 78,117   | 202,437              |  |

#### (e) Components of other comprehensive income

The consolidated statements of other comprehensive income include other comprehensive income from available-for-sale investments and derivative financial instruments used as cash flow hedges and foreign currency translation reserve. This item is made-up as follows:

|   | <b>31.03.2017</b> S/(000) | <b>31.03.2016</b> S/(000) |
|---|---------------------------|---------------------------|
| Available-for-sale investments:   | 3/(000)                   | 3/(000)                   |
| Unrealized gain from available-for-sale investments                       | 211,220                   | 181,364                   |
| Transfer to realized gain from available-for-sale investments, net of     | 211,220                   | 101,504                   |
| realized loss   | (10,223)                  | 40,183                    |
| Transfer of impairment loss from available-for-sale investments to        | (10,223)                  | 10,103                    |
| consolidated income statements, Note 4(c)                                 | 4,913                     | 21,304                    |
| Accrual of unrealized loss from held-to-maturity investments to           | .,,,                      | ,-,-                      |
| consolidated income statements  | 639                       | 618                       |
| Subtotal  | 206,549                   | 243,469                   |
| Non-controlling interest  | 117                       | 432                       |
| Total   | 206,666                   | 243,901                   |
| Cash flow hedges:   |                           |                           |
| Net unrealized gain (loss) from cash flow hedges                          | 321                       | (137)                     |
| Transfer of net realized gain (loss) from cash flow hedge to consolidated |                           |                           |
| income statements   | (34)                      | 457                       |
| Subtotal  | 287                       | 320                       |
| Non-controlling interest  | 2                         | 2                         |
| Total   | 289                       | 322                       |
| Foreign currency translation reserve                                      | (20,757)                  | (14,364)                  |
| Total other comprehensive income for the period                           | 186,198                   | 229,859                   |

#### (f) Shareholders' equity for statutory purposes (regulatory capital)

IFS and Inteligo are not required to establish a regulatory capital for statutory purposes. As of March 31, 2017 and December 31, 2016, the shareholders' equity required for Interbank and Interseguro is calculated based on the separate financial statements of each subsidiary prepared following the accounting principles and practices of the SBS. Also, as of those dates, the shareholders' equity required for Inteligo Bank is calculated in accordance with the requirements of the Central Bank of the Bahamas. The shareholders' equity required for Interbank, Interseguro and Inteligo Bank is detailed below:

#### Interbank's shareholders' equity for legal purposes (regulatory capital)

According to the provisions of Legislative Decree No. 1028, Interbank's shareholders' equity for legal purposes (regulatory capital) must be equal to or greater than 10 percent of the assets and contingent credits

weighted by total risk represented by the sum of: the regulatory capital requirement for market risk multiplied by 10, the regulatory capital requirement for operational risk multiplied by 10 and the assets and contingent credits weighted by credit risk.

In application of Legislative Decree No. 1028, as amended, as of March 31, 2017 and December 31, 2016, Interbank maintains the following amounts related to its assets and contingent credits weighted by risk and regulatory capital (basic and supplementary):

|  | <b>31.03.2017</b> S/(000) | <b>31.12.2016</b> S/(000) |
|--|---------------------------|---------------------------|
| Total risk weighted assets and credits     | 35,443,056                | 35,475,270                |
| Total regulatory capital                   | 6,059,250                 | 5,638,867                 |
| Basic regulatory capital (Level 1)         | 4,232,918                 | 3,789,347                 |
| Supplementary regulatory capital (Level 2) | 1,826,332                 | 1,849,520                 |
| Global capital to regulatory capital ratio | 17.10%                    | 15.90%                    |

As of March 31, 2017 and December 31, 2016, Interbank has complied with SBS Resolutions No.2115-2009, No.6328-2009, No.14354-2009 and No.4128-2014, "Regulations for the Regulatory Capital Requirement for Operational Risk", "Market Risk" and "Credit Risk", respectively, as amended. These resolutions establish, mainly, the methodologies to be applied by financial entities to calculate the assets and credits weighted per type of risk.

In July 2011, the SBS issued Resolution No. 8425-2011, which states that financial entities must determine an additional regulatory capital level and develop a process to assess the adequacy of their regulatory capital in relation with their risk profile, which must follow the methodology described in said resolution. The additional regulatory capital requirement shall be equivalent to the amount of regulatory capital requirements calculated for each of the following components: economic cycle, concentration risk, market concentration risk and interest rate risk in the bank book, among others.

Also, said resolution establishes a gradual adequacy period of five years, starting in July 2012. As of March 31, 2017 and December 31, 2016, the percentage of adequacy required by the SBS is 100 percent, therefore the additional regulatory capital estimated by Interbank amounts to approximately S/664,820,000 and S/657,852,000, respectively.

In Management's opinion, Interbank has complied with the requirements set forth in the aforementioned Resolution.

#### Interseguro's shareholder's equity for legal purposes (regulatory capital)

In accordance with SBS Resolution No. 1124-2006, amended by SBS Resolutions No. 8243-2008, No. 2574-2008, No. 12687-2008, No. 2742-2011, No. 2842-2012, No. 6271-2013, No. 2904-2014 and No. 1601-2015, Interseguro is forced to hold a level of regulatory capital in order to maintain a minimum equity to support technical risks and other risks that could affect it. The regulatory capital must be greater than the amount resulting from the sum of the solvency net equity, the guarantee fund and the regulatory capital intended to cover credit risks.

The solvency net equity is represented by the greater amount between the solvency margin and the minimal capital. As of March 31, 2017 and December 31, 2016, the solvency net equity is represented by the solvency margin. The solvency margin is the complementary support that insurance entities must maintain to deal with possible situations of excess claims not foreseen in the establishment of technical reserves. The total solvency margin corresponds to the sum of the solvency margins of each branche in which Interseguro operates.

Also, the guarantee fund represents the additional equity support that insurance companies must maintain to deal with the other risks that can affect them and that are not covered by the solvency net equity, such as investment risks and other risks. The monthly amount of said fund must be equivalent to 35 percent of the solvency net equity, calculated in accordance with SBS Resolution No. 1124-2006, as amended.

As of March 31, 2017 and December 31, 2016, Interseguro's regulatory capital for statutory purposes is as follows:

|                                   | <b>31.03.2017</b> S/(000) | <b>31.12.2016</b> S/(000) |
|-----------------------------------|---------------------------|---------------------------|
| Regulatory capital                | 579,355                   | 584,755                   |
| Less:                             |                           |                           |
| Solvency equity (solvency margin) | 288,364                   | 297,661                   |
| Guarantee fund                    | 100,928                   | 104,181                   |
| Surplus                           | 190,063                   | 182,913                   |

## Inteligo Bank shareholders' equity for legal purposes (regulatory capital)

The Central Bank of the Bahamas requires Inteligo Bank to maintain a regulatory capital of not less than 8 percent of its risk weighted assets. Inteligo Bank's capital ratio as of March 31, 2017 and December 31, 2016 is the following:

|  | <b>31.03.2017</b> US\$(000) | <b>31.12.2016</b> US\$(000) |
|--|-----------------------------|-----------------------------|
| Total eligible capital                 | 187,532                     | 187,497                     |
| Total risk weighted assets             | 750,223                     | 764,520                     |
| Capital adequacy ratio (in percentage) | 25.00%                      | 24.52%                      |

#### (g) Reserves

The General Shareholders' Meeting of IFS held on April 11, 2016 agreed to constitute a reserve up to an amount S/600,000,000 charged to retained earnings as of December 31, 2015.

#### 13. Tax situation

(a) IFS and its Subsidiaries incorporated and domiciled in the Republic of Panama and the Commonwealth of the Bahamas (see Note 1(b)), are not subject to any Income Tax, or any other taxes on capital gains, equity or property; nevertheless, IFS is subject to an additional tax on dividends received from its Subsidiaries incorporated and domiciled in Peru; see paragraph (b). The Subsidiaries incorporated and domiciled in Peru (see Note 1(b)) are subject to the Peruvian Tax legislation, see paragraph (c).

On the other hand, there are considered as Peruvian-source income those arisen from the indirect sale of shares of stock or ownership interests of legal entities domiciled in the country. For that purpose, an indirect sale shall be considered to have occurred when shares of stock or ownership interests of a legal entity are sold and this legal entity is not domiciled in the country and, in turn, is the holder — whether directly or through other legal entity or entities — of shares of stock or ownership interests of one or more legal entities domiciled in the country, provided that certain conditions established by law occur. The law also defines those cases in which the issuer is jointly and severally liable thereof.

In this sense, the Income Tax act establishes that a case of indirect transfer of shares occurs when, in any of the twelve (12) months prior to the sale, the market value of the shares or ownership interests of the domiciled legal entity is equivalent to 50 percent or more of the market value of the shares of stock or ownership interests of the non-domiciled legal entity. Also, as a concurrent condition, is established that, in any 12-month period, shares or ownership interests are sold that represent 10 percent or more of the capital stock of a non-domiciled legal entity.

(b) Legal entities or individuals not domiciled in Peru are subject to an additional tax on dividends received from entities domiciled in Peru. The corresponding tax is withheld by the entity that distributes the dividends. In this regard, since IFS controls the entities that distribute the dividends, it recognizes the amount of the additional Income Tax as expense of the financial year of the dividends. In this sense, as of March 31, 2017 and 2016, the Group has recorded expenses for S/6,054,000 and S/7,546,000, respectively, in the caption "Income Tax" of the consolidated income statements.

As of December 31, 2016, dividends distributed by Peruvian Subsidiaries to IFS are subject to a withholding of 6.8 percent. Since January 1, 2017, dividends will be subject to a withholding of 5.0 percent of the profits generated from this year onwards.

(c) The Group's Subsidiaries incorporated in Peru are subject to the payment of Peruvian taxes; hence, they must calculate their tax expense on the basis of their separate financial statements.

As of December 31, 2016, the applicable current Income Tax rate was 28 percent on the taxable income (30 percent as of December 31, 2014).

On the other hand, through Legislative Decree No.1261, published on December 10, 2016, the rate applicable to the third category Income Tax of domiciled taxpayers was modified, establishing a rate of 29.5 percent which shall be effective starting on January 1, 2017.

(d) The Tax Authority (henceforth "SUNAT" by its Spanish acronym) is legally entitled to perform tax audits procedures for up to four years subsequent to the date on which the tax return regarding a taxable period must be filed. SUNAT is also entitled to challenge the Income Tax assessment performed by taxpayers in their tax returns.

The Value-Added-Tax and Income Tax returns of Interbank and Interseguro for the years 2012 to 2016 are pending to be audited by SUNAT.

On the other hand, on April 2004, June 2006, February 2007, June 2007, November 2007, October 2008 and December 2010, Interbank was notified with Tax Assessments and Fine Imposing Resolutions regarding mainly the assessments of the Income Tax years 2000 to 2006, for which it filed Tax Claims and Tax Appeals. In March 2009, August 2010 and December 2011, the Tax Authority issued Intendancy Resolutions regarding tax years 2000 to 2006 for which Interbank filed the corresponding appeals. In December 2014, the Tax Authority issued Resolution of Intendency N° 0150140011647 declaring partly accepted the appeal filed by the Bank corresponding to the 2001 Income Tax. On the part not accepted by SUNAT, Interbank filed a new appeal. In February 2016, Interbank obtained the Tax Court Resolution N° 00783-3-2016, which declares as partially founded the case concerning to the 2001 Income Tax. In February 2017, the Lima's Superior Court of Justice declared invalid the judgment in first instance ordering the judge to re-issue a new decision about the case concerning to the 2002 Income Tax. In the opinion of Management and its legal advisors, any possible additional tax assessment would not have any material consequences on the Bank's financial statements as of March 31, 2017 and December 31, 2016.

In February 2017, SUNAT concluded the inspection process corresponding to the 2010 Income Tax; and as result, no additional payments of such tax were determined.

During the years 2013 and 2014, SUNAT closed the audit processes corresponding to the assessment of the Income Tax of tax years 2007, 2008 and 2009, respectively, thus issuing a series of Assessment Resolutions without any additional settlement of said tax.

In January 2016, SUNAT closed the partial audit/inspection proceeding corresponding to the fiscal year 2013 for withholding of Income Tax from non-domiciled beneficiaries, issuing a series of Final Assessment Resolutions without any additional payment of the tax in question.

Since tax regulations are subject to interpretation by SUNAT, it is not possible to determine to date whether such tax audits procedures would result in additional liabilities for the Group's Subsidiaries or not. Therefore, any unpaid tax, penalties or interest that might result from said audit procedures will be recorded as expenses in the year in which they are assessed. Nevertheless, Management and its legal advisors consider that any additional tax assessment would not have a significant impact on the consolidated financial statements as of March 31, 2017 and December 31, 2016.

(e) Peruvian life insurance companies are exempt from Income Tax regarding the income derived from assets linked to technical reserves for pension insurance (retirement, disability and survival pensions) and annuities from the Private Pension Fund Administration System.

## 14. Interest and similar income and expenses

This caption is comprised of the following:

|  | For the three-month periods ended March 31 |         |  |
|--|--|---------|--|
|  |  |         |  |
|  | 2017                                       | 2016    |  |
|  | S/(000)                                    | S/(000) |  |
| Interest and similar income                                  |  |         |  |
| Interest and fees on loan portfolio                          | 786,069                                    | 776,097 |  |
| Interest on available-for sale investments                   | 148,189                                    | 111,838 |  |
| Interest on due from banks and inter-bank funds              | 5,784                                      | 4,592   |  |
| Other interest and similar income                            | 4,403                                      | 11,132  |  |
| Total  | 944,445                                    | 903,659 |  |
| Interest and similar expenses                                |  |         |  |
| Interest and fees on deposits and obligations                | 131,824                                    | 102,726 |  |
| Interest on bonds, notes and other obligations               | 76,561                                     | 83,017  |  |
| Interest and fees on obligations with financial institutions | 55,916                                     | 64,002  |  |
| Deposit insurance fund fees                                  | 9,206                                      | 8,526   |  |
| Other interest and similar expenses                          | 1,684                                      | 1,444   |  |
| Total  | 275,191                                    | 259,715 |  |

## 15. Fee income from financial services, net

This caption is comprised of the following:

|   | For the three-month periods ended March 31 |                     |  |
|---|--|---------------------|--|
|   | <b>2017</b> S/(000)                        | <b>2016</b> S/(000) |  |
| Income  |  |                     |  |
| Maintenance and mailing of accounts, transfer fees and commissions on |  |                     |  |
| credit and debit card services  | 144,591                                    | 136,091             |  |
| Commissions for banking services                                      | 38,006                                     | 41,063              |  |
| Funds management fees   | 34,264                                     | 31,268              |  |
| Fees for indirect loans   | 13,618                                     | 14,869              |  |
| Collection services fees  | 8,005                                      | 6,982               |  |
| Brokerage and custody services fees                                   | 2,700                                      | 1,615               |  |
| Others  | 6,423                                      | 6,875               |  |
| Total   | 247,607                                    | 238,763             |  |
| Expenses  |  |                     |  |
| Debtor's life insurance premiums                                      | 12,285                                     | 15,153              |  |
| Fees paid to foreign banks  | 2,544                                      | 2,482               |  |
| Brokerage and custody services  | 825  | 216                 |  |
| Others  | 11,237                                     | 14,321              |  |
| Total   | 26,891                                     | 32,172              |  |
| Net   | 220,716                                    | 206,591             |  |

## 16. Other income and expenses

This caption is comprised of the following:

|   | For the three-month periods ended<br>March 31 |         |  |
|---|---|---------|--|
|   |   |         |  |
|   | 2017  | 2016    |  |
|   | S/(000)                                       | S/(000) |  |
| Other income                                    |   |         |  |
| ATM rental income                               | 5,679   | 5,948   |  |
| Gain from sale of written-off-loans             | 4,371   | 49      |  |
| Equity in income of investments in associates   | 4,285   | 3,728   |  |
| Other technical income for insurance operations | 2,242   | 1,745   |  |
| Services rendered to third parties              | 1,688   | 2,263   |  |
| Incentives for credit card operations           | 398   | 5,570   |  |
| Other income                                    | 16,571  | 8,981   |  |
| Total other income                              | 35,234  | 28,284  |  |
| Total other mediae                              | 33,234  | 20,204  |  |
| Others  |   |         |  |
| Other expenses                                  |   |         |  |
| Commissions from insurance activities           | 12,623  | 11,267  |  |
| Sundry technical insurance expenses             | 3,920   | 3,557   |  |
| Provision for sundry risk                       | 3,732   | 2,007   |  |
| Donations                                       | 1,049   | 932     |  |
| Administrative and tax penalties                | 861   | 541     |  |
| Other expenses                                  | 8,815   | 10,208  |  |
| Total other expenses                            | 31,000  | 28,512  |  |

### 17. Net premiums earned

This caption is comprised of the following for the three-month periods ended March 31, 2017 and 2016:

|   | Premiums a | ssumed  | Adjustment of technology (2) | hnical reserves | Gross premium (3) = (1) | ` '       | Premiums ceded (4) | to reinsurers | <b>Net premium</b> (5) = (3) |           |
|---|------------|---------|------------------------------|-----------------|-------------------------|-----------|--------------------|---------------|------------------------------|-----------|
|   | 2017       | 2016    | 2017                         | 2016            | 2017                    | 2016      | 2017               | 2016          | 2017                         | 2016      |
|   | S/(000)    | S/(000) | S/(000)                      | S/(000)         | S/(000)                 | S/(000)   | S/(000)            | S/(000)       | S/(000)                      | S/(000)   |
| Life insurance                            |            |         |                              |                 |                         |           |                    |               |                              |           |
| Annuities (**)                            | 71,137     | 115,530 | (160,668)                    | (221,330)       | (89,531)                | (105,800) | -                  | -             | (89,531)                     | (105,800) |
| Group life                                | 33,907     | 31,472  | (720)                        | (595)           | 33,187                  | 30,877    | (866)              | (1,081)       | 32,321                       | 29,796    |
| Individual life                           | 13,182     | 11,713  | (8,263)                      | (5,657)         | 4,919                   | 6,056     | (527)              | (545)         | 4,392                        | 5,511     |
| Retirement, disability and survival (***) | 8,988      | 34,905  | (6,691)                      | (1,521)         | 2,297                   | 33,384    | (8,403)            | (32,667)      | (6,106)                      | 717       |
| Others                                    | 6          | 335     | (853)                        | (716)           | (847)                   | (381)     |                    | (56)          | (847)                        | (437)     |
| Total life insurance                      | 127,220    | 193,955 | (177,195)                    | (229,819)       | (49,975)                | (35,864)  | (9,796)            | (34,349)      | (59,771)                     | (70,213)  |
| Total general insurance                   | 17,735     | 18,228  | 553                          | 1,809           | 18,288                  | 20,037    | (423)              | (739)         | 17,865                       | 19,298    |
| Total general                             | 144,955    | 212,183 | (176,642)                    | (228,010)       | (31,687)                | (15,827)  | (10,219)           | (35,088)      | (41,906)                     | (50,915)  |

<sup>(\*)</sup> It includes the annual variation of technical reserves and unearned premiums.

In November 2016, the SBS called a new public tender for the period January 1, 2017 and December 31, 2018; Interseguro did not win said contract.

### 18. Net claims and benefits incurred for life insurance contracts and others

This caption is comprised of the following for the three-month periods ended March 31,2017 and 2016:

|                                     | Gross claims and benefits |                     | Ceded claims and b  | Ceded claims and benefits |                     | Net insurance claims and benefits |  |  |
|-------------------------------------|---------------------------|---------------------|---------------------|---------------------------|---------------------|-----------------------------------|--|--|
|                                     | <b>2017</b> S/(000)       | <b>2016</b> S/(000) | <b>2017</b> S/(000) | <b>2016</b> S/(000)       | <b>2017</b> S/(000) | <b>2016</b> S/(000)               |  |  |
| Life insurance                      |                           |                     |                     |                           |                     |                                   |  |  |
| Annuities                           | (67,933)                  | (60,184)            | -                   | -                         | (67,933)            | (60,184)                          |  |  |
| Group life                          | (9,866)                   | (10,675)            | 896                 | 1,440                     | (8,970)             | (9,235)                           |  |  |
| Individual life                     | (634)                     | (824)               | 180                 | 342                       | (454)               | (482)                             |  |  |
| Retirement, disability and survival | (164)                     | (38,652)            | (2,141)             | 36,406                    | (2,305)             | (2,246)                           |  |  |
| Others                              | (321)                     | (271)               | 270                 | 110                       | (51)                | (161)                             |  |  |
| General Insurance                   | (4,232)                   | (4,370)             | 17                  | 116                       | (4,215)             | (4,254)                           |  |  |
|                                     | (83,150)                  | (114,976)           | (778)               | 38,414                    | (83,928)            | (76,562)                          |  |  |
|                                     |                           |                     |                     |                           |                     |                                   |  |  |

<sup>(\*\*)</sup> The variation of the adjustment of technical reserves is due to variation in the rates with which technical reserves are determined.

<sup>(\*\*\*)</sup> In December 2014, the SBS called a public tender for the management of retirement, disability, survival, and other burial expenses risks under a group insurance policy to the affiliates of the Private Pension Fund Management System. Interseguro won the contract for the period 2015 and 2016. Interseguro reinsured said risks at 100 percent with three prestigious, internationally recognized reinsurers.

## 19. Salaries and employee benefits

This caption is comprised of the following:

| For t | he thr | ee-mont | h peri | ods e | ended |
|-------|--------|---------|--------|-------|-------|
|       |        |         |        |       |       |

|  | March 31            |                     |  |
|--|---------------------|---------------------|--|
|  | <b>2017</b> S/(000) | <b>2016</b> S/(000) |  |
| Salaries                               | 126,818             | 127,720             |  |
| Workers' profit sharing                | 17,221              | 15,976              |  |
| Social security                        | 11,684              | 11,482              |  |
| Severance indemnities                  | 8,825               | 9,547               |  |
| Vacations, health insurance and others | 12,287              | 8,110               |  |
| Total                                  | 176,835             | 172,835             |  |

### 20. Administrative expenses

This caption is comprised of the following:

| For the three-month periods en |
|--------------------------------|
|--------------------------------|

|                                      | March 31            |                     |  |
|--------------------------------------|---------------------|---------------------|--|
|                                      | <b>2017</b> S/(000) | <b>2016</b> S/(000) |  |
| Services received from third parties | 191,156             | 174,024             |  |
| Taxes and contributions              | 10,525              | 10,142              |  |
| Total                                | 201,681             | 184,166             |  |

Services received from third parties correspond mainly to securities transportation services, repair and maintenance services, rental of premises (agencies), telecommunications, advertising, among others.

## 21. Earnings per share

The following table presents the calculation of the weighted average number of shares and the basic and diluted earnings per share, determined and calculated based on the earnings attributable to the Group:

|  |                       | Shares                       | Effective   |                                      |
|--|-----------------------|------------------------------|-------------|--------------------------------------|
|  | Outstanding<br>shares | considered in<br>computation | days in the | Weighted average<br>number of shares |
|  | (in thousands)        | (in thousands)               | year        | (in thousands)                       |
|  | (III tilousalius)     | (iii tilousalius)            |             | (iii tiiousaiius)                    |
| Period 2016                            |                       |                              |             |                                      |
| Balance as of January 1, 2016          | 108,820               | 108,820                      | 90          | 108,820                              |
| Sale of treasury stock                 | 6                     | 6                            | 30          | 2                                    |
| Purchase of treasury stock             | (2)                   | (2)                          | 27          | (1)                                  |
| Balance as of March 31, 2016           | 108,824               | 108,824                      |             | 108,821                              |
| Net profit attributable to IFS S/(000) |                       |                              |             | 60,639                               |
| Basic and diluted earnings per share   |                       |                              |             |                                      |
| attributable to IFS (Soles)            |                       |                              |             | 0.557                                |
| Period 2017                            |                       |                              |             |                                      |
| Balance as of January 1, 2017          | 106,931               | 106,931                      | 90          | 106,931                              |
| Sale of treasury stock                 | -                     | -                            | -           | -                                    |
| Purchase of treasury stock             |                       |                              | -           |                                      |
| Balance as of March 31, 2017           | 106,931               | 106,931                      |             | 106,931                              |
| Net profit attributable to IFS S/(000) |                       |                              |             | 158,617                              |
| Basic and diluted earnings per share   |                       |                              |             |                                      |
| attributable to IFS (Soles)            |                       |                              |             | 1.483                                |

## 22. Transactions with shareholders, related parties and affiliated entities

(a) The table below presents the main transactions with shareholders, related parties and affiliated companies as of March 31, 2017 and December 31, 2016:

|   | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|---|------------------------|---------------------|
| Assets  |                        |                     |
| Trading securities  | 18,822                 | 19,757              |
| Available-for-sale investments                                  |                        |                     |
| Royalty Pharma, Note 4(g)                                       | 67,961                 | 68,264              |
| InRetail Perú Corp. Note 4(f)                                   | 147,710                | 203,074             |
| Corporate bonds - InRetail Shopping Malls S.A.                  | 55,732                 | 54,209              |
| Corporate bonds - Colegios Peruanos S.A.                        | 46,423                 | 45,177              |
| Corporate bonds - Cineplex S.A.                                 | 16,042                 | 16,907              |
| Corporate bonds / Certificates of Deposit – Financiera Oh! S.A. |                        |                     |
| (formerly Financiera Uno S.A.)                                  | 25,205                 | 13,683              |
| Corporate bonds – Intercorp Perú Ltd.                           | 7,188                  | 7,513               |
| Corporate bonds - Intercorp Retail Inc.                         | 18,781                 | 19,077              |
| Corporate bonds – San Miguel Industrias PET S.A.C.              | 6,328                  | 24,070              |
|   | 391,371                | 451,974             |
| Loan portfolio, net (b)   | 873,697                | 784,750             |
| Accounts receivable from Homecenters Peruanos S.A. (g)          | 20,861                 | 20,861              |
| Accounts receivable related to derivative financial instruments | 9,548                  | 11,854              |
| Other assets (f)  | 18,844                 | 17,931              |
| Liabilities   |                        |                     |
| Deposits and obligations  | 211,583                | 269,771             |
| Accounts payable related to derivative financial instruments    | 620                    | -                   |
| Other liabilities   | 4,951                  | 4,444               |
| Off-balance sheet accounts                                      |                        |                     |
| Indirect loans (b)  | 126,343                | 127,733             |

## For the three-month periods ended

|   | March 31 |          |  |
|---|----------|----------|--|
|   | 2017     | 2016     |  |
|   | S/(000)  | S/(000)  |  |
| Income (expenses)                               |          |          |  |
| Interest and similar income                     | 16,704   | 17,756   |  |
| Interest and similar expenses                   | (1,020)  | (1,703)  |  |
| Valuation from derivative financial instruments | 2,534    | (15,082) |  |
| Rental income                                   | 685      | 139      |  |
| Administrative expenses                         | (4,315)  | (7,636)  |  |
| Others, net                                     | 12,279   | 6,124    |  |

(b) As of March 31, 2017 and December 31, 2016, the detail of loans is the following:

|  | <b>2017</b> S/(000) | <b>2016</b> S/(000) |
|--|---------------------|---------------------|
| Intercorp Perú Ltd.                                | 238,048             | 121,656             |
| Supermercados Peruanos S.A.                        | 103,286             | 116,153             |
| Homecenters Peruanos S.A.                          | 86,766              | 85,905              |
| Nessus Hoteles Perú S.A.                           | 73,448              | 81,040              |
| Cineplex S.A.                                      | 67,248              | 19,286              |
| Colegios Peruanos S.A.                             | 50,863              | 50,872              |
| Tiendas Peruanas S.A.                              | 41,176              | 37,637              |
| San Miguel Industrias Ecuador                      | 32,500              | 32,500              |
| Eckerd Perú S.A.                                   | 28,936              | 31,759              |
| Bembos S.A.C.                                      | 28,707              | 30,861              |
| Financiera Oh! S.A. (formerly Financiera Uno S.A.) | 22,340              | 74,149              |
| San Miguel Industrias PET S.A.                     | 26,226              | 21,092              |
| PF Interproperties Perú                            | 21,033              | 21,423              |
| Procesos de Medios de Pago S.A.                    | 32,319              | 34,110              |
| Other less than 20 millions                        | 147,144             | 154,040             |
|  | 1,000,040           | 912,483             |

(c) As of March 31, 2017 and December 31, 2016, the directors, executives and employees of the Group have been involved, directly and indirectly, in credit transactions with certain subsidiaries of the Group, as permitted by the Peruvian law, which regulates and limits on certain transactions with employees, directors and officers of financial entities. As of March 31, 2017 and December 31, 2016, direct loans to employees, directors and officers amounted to S/152,456,000 and S/153,424,000, respectively; said loans are repaid monthly and bear interest at market rates.

There are no loans to the Group's directors and key personnel guaranteed with shares of any Subsidiary.

(d) The Group's key personnel compensations, including the Income Tax assumed for the periods ended March 31, 2017 and 2016, are presented below:

|                                  | <b>2017</b><br>S/(000) | <b>2016</b> S/(000) |
|----------------------------------|------------------------|---------------------|
| Salaries                         | 6,140                  | 3,893               |
| Board of Directors' compensation | 368                    | 336                 |
| Total                            | 6,508                  | 4,229               |

- (e) As of March 31, 2017 and December 31, 2016, the Group holds participations in different mutual funds managed by Interfondos. As of March 31, 2017, they amount to S/6,588,000 and are classified as investment at fair value through profit or loss (S/161,000 as of December 31, 2016).
- (f) It corresponds mainly to prepaid expenses for spaces ceded to Interbank in the stores of Supermercados Peruanos S.A. for the operation of financial agencies until year 2030, and for an amount of approximately S/12,603,000 and S/14,532,000 as of March 31, 2017 and December 31, 2016, respectively, see Note 7(a). Interbank may renew the term of the agreement for an additional term of 15 years.
- (g) It corresponds to a loan with maturity in 2046 and bears interest at market value.
- (h) In Management's opinion, transactions with related companies have been performed under standard market conditions and within the limits permitted by SBS. Taxes generated by these transactions and the taxable base used for computing them are those customarily used in the industry and they are determined according to the tax rules in force.

#### 23. Business segments

Segment information is presented for the consolidated entities and considering that IFS has determined that Inteligo is a segment (wealth management) since the reorganization under common control.

The Chief Operating Decision Maker ("CODM") of IFS is the Chief Executive Officer ("CEO"), and presents three operating segments based on products and services, as follows:

#### Banking

Mainly loans, credit facilities, deposits and current accounts.

#### Insurance

It provides annuities and conventional life insurance products, as well as other retail insurance products.

#### Wealth management

It provides brokerage and investment management services. Inteligo serves mainly Peruvian citizens.

The consolidated entities monitor the operating results of their business units separately for the purpose of making decisions on the distribution of resources and performance assessment. Segment performance is evaluated based on operating profit or loss and it is measured consistently with operating profit or loss in the consolidated financial statements.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

No revenue from transactions with a single external customer or counterparty exceeded 10 percent of the Group's total revenues for the periods as of March 31, 2017 and 2016.

The following table presents the Group's financial information by business segments:

|  | 2017               |                      |                                 |  |                                  | 2016               |                      |                                 |  |                                  |  |
|--|--------------------|----------------------|---------------------------------|--|----------------------------------|--------------------|----------------------|---------------------------------|--|----------------------------------|--|
|  | Banking<br>S/(000) | Insurance<br>S/(000) | Wealth<br>management<br>S/(000) | Holding and<br>eliminations<br>S/(000) | Total<br>consolidated<br>S/(000) | Banking<br>S/(000) | Insurance<br>S/(000) | Wealth<br>management<br>S/(000) | Holding and<br>eliminations<br>S/(000) | Total<br>consolidated<br>S/(000) |  |
| Total income (*)   |                    |                      |                                 |  |                                  |                    |                      |                                 |  |                                  |  |
| Third party  | 1,111,657          | 57,269               | 78,957                          | (9,445)                                | 1,238,438                        | 1,066,954          | 7,320                | 63,932                          | (29,941)                               | 1,108,265                        |  |
| Inter-segment  | (10,674)           | (11)                 | (111)                           | 10,796                                 |                                  | (6,414)            | (8)                  | (214)                           | 6,636                                  |                                  |  |
| Total income   | 1,100,983          | 57,258               | 78,846                          | 1,351                                  | 1,238,438                        | 1,060,540          | 7,312                | 63,718                          | (23,305)                               | 1,108,265                        |  |
| Extracts of results  |                    |                      |                                 |  |                                  |                    |                      |                                 |  |                                  |  |
| Interest and similar income                                      | 814,960            | 88,645               | 39,672                          | 1,168                                  | 944,445                          | 792,424            | 73,456               | 37,757                          | 22                                     | 903,659                          |  |
| Interest and similar expenses                                    | (258,803)          | (2,796)              | (13,908)                        | 316                                    | (275,191)                        | (243,033)          | (3,743)              | (13,206)                        | 267                                    | (259,715)                        |  |
| Net interest and similar income                                  | 556,157            | 85,849               | 25,764                          | 1,484                                  | 669,254                          | 549,391            | 69,713               | 24,551                          | 289                                    | 643,944                          |  |
| Provision for loan losses, net of recoveries                     | (225,423)          | -                    | 2,712                           |  | (222,711)                        | (199,614)          |                      | -                               | -                                      | (199,614)                        |  |
| Net interests and similar income after provision for loan losses | 330,734            | 85,849               | 28,476                          | 1,484                                  | 446,543                          | 349,777            | 69,713               | 24,551                          | 289                                    | 444,330                          |  |
| Fee income from financial services, net                          | 203,332            | (1,229)              | 29,028                          | (10,415)                               | 220,716                          | 189,185            | (656)                | 24,261                          | (6,199)                                | 206,591                          |  |
| Net gain on sale of securities                                   | 9,394              | 11,069               | 9,672                           | -                                      | 30,135                           | 7,789              | (14,158)             | (363)                           | -                                      | (6,732)                          |  |
| Other income   | 83,978             | 690                  | 585                             | (205)                                  | 85,048                           | 77,556             | (407)                | 2,277                           | (23,764)                               | 55,662                           |  |
| Total net premiums earned minus claims and benefits              | -                  | (125,834)            | -                               | -                                      | (125,834)                        | -                  | (127,477)            | -                               | -                                      | (127,477)                        |  |
| Depreciation and amortization                                    | (30,501)           | (1,055)              | (1,819)                         | -                                      | (33,375)                         | (28,214)           | (1,053)              | (1,815)                         | -                                      | (31,082)                         |  |
| Impairment loss of available-for-sale investments                | -                  | (4,913)              | -                               | -                                      | (4,913)                          | -                  | (21,304)             | -                               | -                                      | (21,304)                         |  |
| Other expenses   | (348,525)          | (51,823)             | (17,296)                        | 7,708                                  | (409,936)                        | (325,500)          | (45,297)             | (18,335)                        | 3,587                                  | (385,545)                        |  |
| Income before translation result and Income Tax                  | 248,412            | (87,246)             | 48,646                          | (1,428)                                | 208,384                          | 270,593            | (140,639)            | 30,576                          | (26,087)                               | 134,443                          |  |
| Translation result   | 14,579             | 8,434                | 45                              | 75                                     | 23,133                           | 7,514              | 3,186                | (188)                           | (960)                                  | 9,552                            |  |
| Income Tax   | (68,456)           | 853                  | 97                              | (6,054)                                | (73,560)                         | (76,354)           | 578                  |                                 | (7,547)                                | (83,323)                         |  |
| Net profit for the period  | 194,535            | (77,959)             | 48,788                          | (7,407)                                | 157,957                          | 201,753            | (136,875)            | 30,388                          | (34,594)                               | 60,672                           |  |
| Attributable to:   |                    |                      |                                 |  |                                  |                    |                      |                                 |  |                                  |  |
| IFS's shareholders   | 194,535            | (75,945)             | 48,788                          | (8,761)                                | 158,617                          | 201,753            | (135,504)            | 30,388                          | (35,998)                               | 60,639                           |  |
| Non-controlling interest   |                    | (2,014)              |                                 | 1,354                                  | (660)                            | -                  | (1,371)              |                                 | 1,404                                  | 33                               |  |
|  | 194,535            | (77,959)             | 48,788                          | (7,407)                                | 157,957                          | 201,753            | (136,875)            | 30,388                          | (34,594)                               | 60,672                           |  |

<sup>(\*)</sup> Corresponds to interest and similar income, other income and net premiums earned.

|                         |            | 2017      |                   |                          |                    |  |  |  |  |
|-------------------------|------------|-----------|-------------------|--------------------------|--------------------|--|--|--|--|
|                         | Banking    | Insurance | Wealth management | Holding and eliminations | Total consolidated |  |  |  |  |
|                         | S/(000)    | S/(000)   | S/(000)           | S/(000)                  | S/(000)            |  |  |  |  |
| As of March 31, 2017    |            |           |                   |                          |                    |  |  |  |  |
| Total assets            | 40,031,611 | 6,002,713 | 3,795,003         | (511,784)                | 49,317,543         |  |  |  |  |
| Total liabilities       | 35,866,201 | 5,448,342 | 3,087,468         | (423,524)                | 43,978,487         |  |  |  |  |
|                         |            |           |                   |                          |                    |  |  |  |  |
|                         |            |           | 2016              |                          |                    |  |  |  |  |
|                         |            |           |                   | Holding and              |                    |  |  |  |  |
|                         | Banking    | Insurance | Wealth management | eliminations             | Total consolidated |  |  |  |  |
|                         | S/(000)    | S/(000)   | S/(000)           | S/(000)                  | S/(000)            |  |  |  |  |
| As of December 31, 2016 |            |           |                   |                          |                    |  |  |  |  |
| Total assets            | 42,402,877 | 5,795,908 | 4,014,633         | (494,059)                | 51,719,359         |  |  |  |  |
| Total liabilities       | 38.054.932 | 5,342,484 | 3,338,097         | (14,500)                 | 46.721.013         |  |  |  |  |

## 24. Financial instruments classification

Following are presented the carrying amounts of financial assets and liabilities in the consolidated statements of financial position, classified by category in accordance with IAS 39 "Financial Instruments":

|  | As of March 31, 2017   |                                       |  |  |   | As of December 31, 2016 |  |                                       |  |  |   |                      |
|--|--|---------------------------------------|--|--|---|-------------------------|--|---------------------------------------|--|--|---|----------------------|
|  | Financial assets<br>and liabilities<br>designated at fair<br>value |                                       |  |  |   |                         | Financial assets<br>and liabilities<br>designated at fair<br>value |                                       |  |  |   |                      |
|  | Held for trading or<br>hedging<br>S/(000)                          | Loans and accounts receivable S/(000) | Available-for-sale investments S/(000) | Held-to-maturity<br>investments<br>S/(000) | Financial liabilities<br>at amortized cost<br>S/(000) | <b>Total</b> S/(000)    | Held for trading or<br>hedging<br>S/(000)                          | Loans and accounts receivable S/(000) | Available-for-sale<br>investments<br>S/(000) | Held-to-maturity<br>investments<br>S/(000) | Financial liabilities<br>at amortized cost<br>S/(000) | <b>Total</b> S/(000) |
| Financial assets                       |  |                                       |  |  |   |                         |  |                                       |  |  |   |                      |
| Cash and due from banks                | -  | 9,040,061                             | -                                      | -  | -   | 9,040,061               | -  | 11,761,803                            | -  | -  | -   | 11,761,803           |
| Inter-bank funds                       | -  | -                                     | -                                      | -  | -   | -                       | -  | 5,002                                 | -  | -  | -   | 5,002                |
| Trading securities                     | 90,736   | -                                     | -                                      | -  | -   | 90,736                  | 80,149   | -                                     | -  | -  | -   | 80,149               |
| Available-for-sale investments         | -  | -                                     | 9,707,174                              | -  | -   | 9,707,174               | -  | -                                     | 9,518,398                                    | -  | -   | 9,518,398            |
| Held-to-maturity investments           | -  | -                                     | -                                      | 601,566                                    | -   | 601,566                 | -  | -                                     | -  | 611,293                                    | -   | 611,293              |
| Loan portfolio, net                    | -  | 27,146,912                            | -                                      | -  | -   | 27,146,912              | -  | 27,025,865                            | -  | -  | -   | 27,025,865           |
| Due from customers on acceptances      | -  | 9,115                                 | -                                      | -  | -   | 9,115                   | -  | 16,392                                | -  | -  | -   | 16,392               |
| Accounts receivable and other assets,  |  |                                       |  | -  | _   |                         |  |                                       |  |  |   |                      |
| net                                    | 164,627  | 594,362                               |  |  |   | 758,989                 | 203,089  | 586,886                               |  |  |   | 789,975              |
|  | 255,363  | 36,790,450                            | 9,707,174                              | 601,566                                    | -   | 47,354,553              | 283,238  | 39,395,948                            | 9,518,398                                    | 611,293                                    |   | 49,808,877           |
| Financial liabilities                  |  |                                       |  |  |   |                         |  |                                       |  |  |   |                      |
| Deposits and obligations               | -  | -                                     | -                                      | -  | 27,900,189  | 27,900,189              | -  | -                                     | -  | -  | 30,097,850  | 30,097,850           |
| Inter-bank funds                       | -  | -                                     | -                                      | -  | 165,020   | 165,020                 | -  | -                                     | -  | -  | 332,255   | 332,255              |
| Due to banks and correspondents        | -  | -                                     | -                                      | -  | 4,948,745   | 4,948,745               | -  | -                                     | -  | -  | 5,328,603   | 5,328,603            |
| Bonds, notes and other obligations     | -  | -                                     | -                                      | -  | 4,649,698   | 4,649,698               | -  | -                                     | -  | -  | 4,769,390   | 4,769,390            |
| Due from customers on acceptances      | -  | -                                     | -                                      | -  | 9,115   | 9,115                   | -  | -                                     | -  | -  | 16,392  | 16,392               |
| Insurance contract liabilities         | -  | -                                     | -                                      | -  | 5,101,441   | 5,101,441               | -  | -                                     | -  | -  | 5,010,513   | 5,010,513            |
| Accounts payable, provisions and other |  |                                       |  |  |   |                         |  |                                       |  |  |   |                      |
| liabilities                            | 204,264  |                                       |  |  | 805,627   | 1,009,891               | 236,137  |                                       | -  |  | 730,622   | 966,759              |
|  | 204,264  |                                       |  |  | 43,579,835  | 43,784,099              | 236,137  |                                       |  |  | 46,285,625  | 46,521,762           |

## 25. Financial risk management

It comprises the management of the main risks, that due to the nature of their operations, IFS and its Subsidiaries are exposed to; and correspond to: credit risk, market risk, liquidity risk, insurance and real estate risk.

- Credit risk: possibility of loss due to inability or lack of willingness to pay of debtors, counterparts or third
  parties bound to comply with their contractual obligations.
- Market risk: probability of losses in positions on and off the consolidated statements of financial position derived from variations in market conditions. It generally includes the following types of risk: exchange rate, fair value by type of interest; price, among others.
- Liquidity risk: possibility of loss due to noncompliance with the requirements of financing and fund application that arise from mismatches of cash flows.
- Insurance risk: possibility that the actual cost of claims and payments will differ from the estimates.

#### (a) Maximum exposure to credit risk

As of March 31, 2017 and December 31, 2016, Management estimates that the maximum credit risk to which the Group is exposed is represented by the book value of the financial assets which show a potential credit risk and consist mostly of deposits in banks, inter-bank funds, investments, loans (direct and indirect), without considering the fair value of the collateral or guarantees, derivative financial instruments transactions, receivables from insurance transactions and other monetary assets. In this sense, as of March 31, 2017 and December 31, 2016:

- 83.1 percent and 84.4 percent, respectively, of the cash and due from banks represent amounts deposited in the Group's vaults or in the BCRP;
- 94.9 percent and 95.0 percent, respectively, of the loan portfolio are classified into the two lower credit risk categories defined by the Group;
- 91.8 percent and 92.3 percent, respectively, of the loan portfolio is deemed non-past-due and non-impaired; and
- 78.9 percent and 75.1 percent, respectively, of available-for-sale-investments are and held-to-maturity investments have at least an investment grade (BBB- or higher) or are debt instruments issued by the BCRP or the Peruvian Government.

#### (b) Credit risk management for loans

The Group classifies each client that is part of its loan portfolio into one of five risk categories, depending on the degree of risk of non-payment of each debtor. The categories used are: (i) normal - A, (ii) with potential problems - B, (iii) substandard - C, (iv) doubtful - D and (v) loss - E.

The table below presents the summary of direct loans (without including accrued interest and interest to be accrued) classified in three groups: (i) Neither past-due and non-impaired loans, which comprise direct loans that currently do not present delinquency characteristics and are related to clients classified as "Normal" and "with Potential problems"; (ii) Past-due but non impaired loans, which comprise past-due loans of clients classified as "Normal" or "with Potential problems"; and (iii) impaired loans, those past-due loans classified as "Substandard", "Doubtful" or "Loss". Also, the allowance for loan losses for each type of loan is presented.

|                                  |                             |                           | As of March               | 31, 2017   |                      |                 |
|----------------------------------|-----------------------------|---------------------------|---------------------------|--|----------------------|-----------------|
| Loan portfolio classification    | Commercial loans<br>S/(000) | Consumer loans<br>S/(000) | Mortgage loans<br>S/(000) | Small and micro-<br>business<br>loans<br>S/(000) | <b>Total</b> S/(000) | º/ <sub>0</sub> |
| Neither past due nor impaired    |                             |                           |                           |  |                      |                 |
| Normal                           | 12,959,333                  | 7,589,284                 | 4,410,447                 | 473,459  | 25,432,523           | 95              |
| With potential problems          | 211,012                     | 80,334                    | 27,003                    | 4,948  | 323,297              | 1               |
|                                  | 13,170,345                  | 7,669,618                 | 4,437,450                 | 478,407  | 25,755,820           |                 |
| Past due but not impaired        |                             |                           |                           | <del></del>                                      |                      |                 |
| Normal                           | 186,172                     | 4,431                     | 269,036                   | 9,791  | 469,430              | 2               |
| With potential problems          | 31,796                      | 266,600                   | 94,838                    | 8,981  | 402,215              | 1               |
|                                  | 217,968                     | 271,031                   | 363,874                   | 18,772   | 871,645              |                 |
| Impaired                         |                             |                           |                           |  |                      |                 |
| Substandard                      | 54,121                      | 245,185                   | 66,862                    | 6,989  | 373,157              | 1               |
| Doubtful                         | 45,422                      | 359,529                   | 77,468                    | 9,670  | 492,089              | 2               |
| Loss                             | 100,696                     | 269,066                   | 164,982                   | 34,703   | 569,447              | 2               |
|                                  | 200,239                     | 873,780                   | 309,312                   | 51,362   | 1,434,693            |                 |
| Total loan portfolio, gross      | 13,588,552                  | 8,814,429                 | 5,110,636                 | 548,541  | 28,062,158           | 104             |
| Minus: Allowance for loan losses | 197,232                     | 875,066                   | 64,809                    | 55,437   | 1,192,544            | 4               |
| Total, net                       | 13,391,320                  | 7,939,363                 | 5,045,827                 | 493,104  | 26,869,614           | 100             |

|                                  |                             |                           | As of Decen               | nber 31, 2016                                    |                      |          |
|----------------------------------|-----------------------------|---------------------------|---------------------------|--|----------------------|----------|
| Loan portfolio classification    | Commercial loans<br>S/(000) | Consumer loans<br>S/(000) | Mortgage loans<br>S/(000) | Small and micro-<br>business<br>loans<br>S/(000) | <b>Total</b> S/(000) | <b>%</b> |
| Neither past due nor impaired    |                             |                           |                           |  |                      |          |
| Normal                           | 12,826,825                  | 7,661,369                 | 4,457,937                 | 472,228  | 25,418,359           | 95       |
| With potential problems          | 231,309                     | 82,691                    | 30,182                    | 4,153  | 348,335              | 1        |
|                                  | 13,058,134                  | 7,744,060                 | 4,488,119                 | 476,381  | 25,766,694           |          |
| Past due but not impaired        |                             |                           |                           |  |                      |          |
| Normal                           | 126,428                     | 1,359                     | 190,099                   | 32,474   | 350,360              | 2        |
| With potential problems          | 39,359                      | 281,047                   | 56,682                    | 8,279  | 385,367              | 1        |
|                                  | 165,787                     | 282,406                   | 246,781                   | 40,753   | 735,727              |          |
| Impaired                         |                             |                           |                           |  |                      |          |
| Substandard                      | 35,951                      | 237,686                   | 75,138                    | 6,629  | 355,404              | 1        |
| Doubtful                         | 52,257                      | 370,107                   | 75,807                    | 8,876  | 507,047              | 2        |
| Loss                             | 95,784                      | 254,302                   | 155,262                   | 37,240   | 542,588              | 2        |
|                                  | 183,992                     | 862,095                   | 306,207                   | 52,745   | 1,405,039            |          |
| Total loan portfolio, gross      | 13,407,913                  | 8,888,561                 | 5,041,107                 | 569,879  | 27,907,460           | 104      |
| Minus: Allowance for loan losses | 197,293                     | 851,927                   | 60,497                    | 57,065   | 1,166,782            | 4        |
| Total, net                       | 13,210,620                  | 8,036,634                 | 4,980,610                 | 512,814  | 26,740,678           | 100      |

In accordance with IFRS 7, the total loan balance is considered past due when debtors have failed to make a payment when contractually due.

As of March 31, 2017 and December 31, 2016, loans amounting to approximately S/779,348,000 and S/678,035,000, respectively, were not impaired and were past due for less than 30 days.

As of March 31, 2017 and December 31, 2016, refinanced loans amount to S/293,123,000 and S/296,485,000, respectively. Past due refinanced loans as of those dates amount to S/64,890,000, and S/63,735,000, respectively, out of which S/592,000 and S/309,000, respectively, are classified as past-due and not-impaired; and S/64,298,000 and S/63,426,000, as impaired, respectively.

## (ii) Foreign exchange risk

The Group is exposed to fluctuations in the exchange rates of foreign currency prevailing in its financial position and cash flows. Management sets limits on the levels of exposure by currency and in total and "Overnight" positions, which are monitored daily. Most of the assets and liabilities in foreign currency are stated in US dollars. Transactions in foreign currency are made at the exchange rates of free market.

As of March 31, 2017, the weighted average exchange rate of free market published by the SBS for transactions in US Dollars was S/3.246 per US\$1 for buying and S/3.249 US\$1 for selling (S/3.352 and S/3.360 as of December 31, 2016, respectively). As of March 31, 2017, the exchange rate for the accounting of asset and liability accounts in foreign currency set by the SBS was S/3.248 per US\$1 (S/3.356 as of December 31, 2016).

The table below presents the detail of the Group's position:

|   |                       | As of Mar            | rch 31, 2017                |                      |                       | As of Decei          | mber 31, 2016               |                      |
|---|-----------------------|----------------------|-----------------------------|----------------------|-----------------------|----------------------|-----------------------------|----------------------|
|   | US Dollars<br>S/(000) | <b>Soles</b> S/(000) | Other currencies<br>S/(000) | <b>Total</b> S/(000) | US Dollars<br>S/(000) | <b>Soles</b> S/(000) | Other currencies<br>S/(000) | <b>Total</b> S/(000) |
| Assets  |                       |                      |                             |                      |                       |                      |                             |                      |
| Cash and due from banks                           | 7,747,017             | 994,120              | 298,924                     | 9,040,061            | 10,497,324            | 991,219              | 273,260                     | 11,761,803           |
| Inter-bank funds                                  | -                     | -                    | -                           | -                    | -                     | 5,002                | -                           | 5,002                |
| Trading securities                                | 66,415                | 24,321               | -                           | 90,736               | 43,502                | 36,647               | -                           | 80,149               |
| Available-for-sale investments                    | 4,762,238             | 4,935,288            | 9,648                       | 9,707,174            | 4,763,512             | 4,746,382            | 8,504                       | 9,518,398            |
| Held-to-maturity investments                      | -                     | 601,566              | -                           | 601,566              | -                     | 611,293              | -                           | 611,293              |
| Loan portfolio, net                               | 8,445,154             | 18,701,758           | -                           | 27,146,912           | 8,655,259             | 18,370,606           | -                           | 27,025,865           |
| Due from customers on acceptances                 | 9,115                 | -                    | -                           | 9,115                | 16,392                | -                    | -                           | 16,392               |
| Accounts receivable and other assets              | 177,372               | 565,192              | 16,425                      | 758,989              | 151,058               | 635,086              | 3,831                       | 789,975              |
|   | 21,207,311            | 25,822,245           | 324,997                     | 47,354,553           | 24,127,047            | 25,396,235           | 285,595                     | 49,808,877           |
| Liabilities                                       |                       |                      |                             |                      |                       |                      |                             |                      |
| Deposits and obligations                          | 12,896,874            | 14,728,600           | 274,715                     | 27,900,189           | 15,414,006            | 14,575,525           | 108,319                     | 30,097,850           |
| Inter-bank funds                                  | -                     | 165,020              | -                           | 165,020              | 332,255               | -                    | -                           | 332,255              |
| Due to banks and correspondents                   | 1,070,243             | 3,878,502            | -                           | 4,948,745            | 1,054,747             | 4,273,856            | -                           | 5,328,603            |
| Bonds, notes and other obligations                | 4,212,924             | 436,774              | -                           | 4,649,698            | 4,332,219             | 437,171              | -                           | 4,769,390            |
| Due from customers on acceptances                 | 9,115                 | -                    | -                           | 9,115                | 16,392                | -                    | -                           | 16,392               |
| Insurance contract liabilities                    | 1,930,894             | 3,170,547            | -                           | 5,101,441            | 1,957,701             | 3,052,812            | -                           | 5,010,513            |
| Accounts payable, provision and other liabilities | 185,023               | 812,666              | 12,202                      | 1,009,891            | 167,582               | 781,773              | 17,404                      | 966,759              |
|   | 20,305,073            | 23,192,109           | 286,917                     | 43,784,099           | 23,274,902            | 23,121,137           | 125,723                     | 46,521,762           |
| Forwards position, net                            | (314,306)             | 357,514              | (43,208)                    | -                    | (231,204)             | 270,864              | (39,660)                    | -                    |
| Currency swaps position, net                      | (9,229)               | 9,229                | -                           | -                    | (9,583)               | 9,583                | -                           | -                    |
| Cross currency swaps position, net                | (191,171)             | 191,171              | -                           | -                    | (197,528)             | 197,528              | -                           | -                    |
| Options position, net                             | (4,155)               | 4,155                | <u>-</u> _                  |                      | (6,102)               | 6,102                | <u>-</u> _                  |                      |
|   |                       |                      |                             |                      |                       |                      |                             |                      |
| Monetary position, net                            | 383,377               | 3,192,205            | (5,128)                     | 3,570,454            | 407,728               | 2,759,175            | 120,212                     | 3,287,115            |

As of March 31, 2017, the Group granted indirect loans (contingent operations) in foreign currency for approximately US\$649,600,000, equivalent to S/2,180,057,000 (US\$683,290,000, equivalent to S/2,293,120,000 as of December 31, 2016).

The Group manages the exchange rate risk through the matching of its asset and liability operations, overseeing the global exchange position on a daily basis. The Group's global exchange position is equivalent to the result of long positions minus short positions in currencies different to the Sol. The global position includes spot positions and also derivative positions.

The table below shows the analysis of variations of the US Dollar, the main currency to which the Group has exposure as of March 31, 2017 and December 31, 2016. The analysis determines the effect of a reasonably possible variation of the exchange rate of US Dollar against the Sol, considering all the other variables held constant in the consolidated statements of other comprehensive income before Income Tax. A negative amount shows a potential net reduction in the consolidated income statements, whereas a positive amount reflects a net potential increase:

| Sensitivity analysis | rates | 2017     | 2016     |
|----------------------|-------|----------|----------|
|                      | %     | S/(000)  | S/(000)  |
| Devaluation (*)      |       |          |          |
| US Dollar            | 5     | (19,169) | (20,386) |
| US Dollar            | 10    | (38,338) | (40,773) |
| US Dollar            | 15    | (57,507) | (61,159) |
|                      |       |          |          |
| Revaluation          |       |          |          |
| US Dollar            | 5     | 19,169   | 20,386   |
| US Dollar            | 10    | 38,338   | 40,773   |
| US Dollar            | 15    | 57,507   | 61,159   |

<sup>(\*)</sup> The Group's Management does not estimate a devaluation of the US Dollar to the Sol in the next few years.

#### 26. Fair value

a) Financial instruments measured at their fair value and fair value hierarchy

The following table presents an analysis of the financial instruments that are measured at their fair value, including the level of hierarchy of fair value. The amounts are based on the balances presented in the consolidated statements of financial position:

|   |                        | As of March            | 31, 2017               |                      |                        | As of December         | er 31, 2016            |                      |
|---|------------------------|------------------------|------------------------|----------------------|------------------------|------------------------|------------------------|----------------------|
|   | <b>Level 1</b> S/(000) | <b>Level 2</b> S/(000) | <b>Level 3</b> S/(000) | <b>Total</b> S/(000) | <b>Level 1</b> S/(000) | <b>Level 2</b> S/(000) | <b>Level 3</b> S/(000) | <b>Total</b> S/(000) |
| Financial assets  |                        |                        |                        |                      |                        |                        |                        |                      |
| Trading securities  | 86,654                 | 2,952                  | 1,130                  | 90,736               | 77,052                 | 1,929                  | 1,168                  | 80,149               |
| Available-for-sale investments                            |                        |                        |                        |                      |                        |                        |                        |                      |
| Debt instruments  | 4,810,662              | 3,189,967              | -                      | 8,000,629            | 4,680,267              | 3,086,619              | -                      | 7,766,886            |
| Mutual funds and investment funds participations          | 170,189                | 643,020                | 261,382                | 1,074,591            | 167,431                | 643,460                | 262,297                | 1,073,188            |
| Shares of the private sector, foreign entities and others | 316,130                | 1,797                  | -                      | 317,927              | 314,772                | 1,738                  | -                      | 316,510              |
| Royalty Pharma  | -                      | -                      | 67,961                 | 67,961               | -                      | -                      | 68,264                 | 68,264               |
| InRetail Peru Corp.                                       | 147,710                | -                      | -                      | 147,710              | 203,074                | -                      | -                      | 203,074              |
| Derivatives receivable                                    |                        | 164,627                |                        | 164,627              |                        | 203,089                |                        | 203,089              |
|   | 5,531,345              | 4,002,363              | 330,473                | 9,864,181            | 5,442,596              | 3,936,835              | 331,729                | 9,711,160            |
| Accrued interest  |                        |                        |                        | 98,355               |                        |                        |                        | 90,476               |
| Total financial assets                                    |                        |                        |                        | 9,962,536            |                        |                        |                        | 9,801,636            |
| Financial liabilities                                     |                        |                        |                        |                      |                        |                        |                        |                      |
| Derivatives payable                                       |                        | 204,264                | -                      | 204,264              |                        | 236,137                | <u> </u>               | 236,137              |

Financial assets included in Level 1 are those measured on the basis of information that is available in the market, to the extent that their quoted prices reflect an active and liquid market and that are available in some centralized trading mechanism, trading agent, price supplier or regulatory entity.

Financial instruments included in Level 2 are valued with the market prices of other instruments with similar characteristics or with financial valuation models based on information of variables observable in the market (interest rate curves, price vectors, etc.).

Financial assets included in Level 3 are valued by using assumptions and data that do not correspond to prices of operations traded in the market. Fair value is estimated using a discounted cash flow (DCF) model. The valuation requires Management to make certain assumptions about the model variables and data, including cash flow forecast, discount rate, credit risk and volatility.

As of March 31, 2017 and December 31, 2016, the unrealized gain on Level 3 financial instruments amounts to S/19,057,000 and S/18,286,000, respectively, and the unrealized loss amounts to S/12,005,000 and S/9,250,000 respectively. During 2017 and 2016, there were no transfers of financial instruments from Level 3 to Level 1 or to Level 2.

#### (b) Financial instruments not measured at their fair value

The table below presents the disclosure of the comparison between the carrying amounts and fair values of the Group's financial instruments that are not measured at their fair value, presented by level of hierarchy of their fair value:

|   | As of March 31, 2017 |                    |                    |                          |                          | As of December 31, 2016 |                        |                    |                          |                          |
|---|----------------------|--------------------|--------------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------|--------------------------|--------------------------|
|   | Level 1<br>S/(000)   | Level 2<br>S/(000) | Level 3<br>S/(000) | Fair<br>value<br>S/(000) | Book<br>value<br>S/(000) | <b>Level 1</b> S/(000)  | <b>Level 2</b> S/(000) | Level 3<br>S/(000) | Fair<br>value<br>S/(000) | Book<br>value<br>S/(000) |
| Assets  |                      |                    |                    |                          |                          |                         |                        |                    |                          |                          |
| Cash and due from banks                         | -                    | 9,040,061          | -                  | 9,040,061                | 9,040,061                | -                       | 11,761,803             | -                  | 11,761,803               | 11,761,803               |
| Inter-bank funds                                | -                    | -                  | -                  | -                        | -                        | -                       | 5,002                  | -                  | 5,002                    | 5,002                    |
| Held-to-maturity investments                    | 616,111              | -                  | -                  | 616,111                  | 601,566                  | 204,275                 | 401,024                | -                  | 605,299                  | 611,293                  |
| Loan portfolio, net                             | -                    | 27,175,830         | -                  | 27,175,830               | 27,146,912               | -                       | 27,906,646             | -                  | 27,906,646               | 27,025,865               |
| Due from customers on acceptances               | -                    | 9,115              | -                  | 9,115                    | 9,115                    | -                       | 16,392                 | -                  | 16,392                   | 16,392                   |
| Other accounts receivable and other assets, net | -                    | 594,362            | -                  | 594,362                  | 594,362                  | -                       | 586,886                | -                  | 586,886                  | 586,886                  |
| Total   | 616,111              | 36,819,368         | <u>-</u>           | 37,435,479               | 37,392,016               | 204,275                 | 40,677,753             |                    | 40,882,028               | 40,007,241               |
| Liabilities                                     |                      |                    |                    |                          |                          |                         |                        |                    |                          |                          |
| Deposits and obligations                        | -                    | 27,888,230         | -                  | 27,888,230               | 27,900,189               | -                       | 30,100,962             | -                  | 30,100,962               | 30,097,850               |
| Inter-bank funds                                | -                    | 165,020            | -                  | 165,020                  | 165,020                  | -                       | 332,255                | -                  | 332,255                  | 332,255                  |
| Due to banks and correspondents                 | -                    | 4,959,466          | -                  | 4,959,466                | 4,948,745                | -                       | 5,338,642              | -                  | 5,338,642                | 5,328,603                |
| Bonds, notes and notes issued                   | 4,075,617            | 936,941            | -                  | 5,012,559                | 4,649,698                | 4,113,938               | 950,632                | -                  | 5,064,570                | 4,769,390                |
| Due from customers on acceptances               | -                    | 9,115              | -                  | 9,115                    | 9,115                    | -                       | 16,392                 | -                  | 16,392                   | 16,392                   |
| Insurance contract liabilities                  | -                    | 5,101,441          | -                  | 5,101,441                | 5,101,441                | -                       | 5,010,513              | -                  | 5,010,513                | 5,010,513                |
| Accounts payable and other liabilities          |                      | 805,627            |                    | 805,627                  | 805,627                  |                         | 730,622                |                    | 730,622                  | 730,622                  |
| Total   | 4,075,617            | 39,865,841         | -                  | 43,941,458               | 43,579,835               | 4,113,938               | 42,480,018             | -                  | 46,593,956               | 46,285,625               |

The methodologies and assumptions used to determine fair values depend on the terms and risk characteristics of each financial instrument and they include the following:

- Long-term fixed-rate and variable-rate loans are assessed by the Group based on parameters such as interest rates, specific country risk factors, individual creditworthiness of the customer and the risk characteristics of the financed project. Based on this evaluation, allowances are taken into account for the estimated losses of these loans. As of March 31, 2017 and December 31, 2016, the book value of loans, net of allowances, were not significantly different from their calculated fair values.
- (ii) Instruments which fair value approximate their book value For financial assets and financial liabilities that are liquid or having a short term maturity (less than 3 months) it is assumed that the carrying amounts approximate to their fair values. This assumption is also applied to demand deposits, savings accounts without a specific maturity and variable-rate financial instruments.
- (iii) Fixed-rate financial instruments The fair value of fixed-rate financial assets and financial liabilities at amortized cost is determined by comparing market interest rates when they were first recognized with current market rates related to similar financial instruments for their remaining term to maturity. The fair value of fixed interest rate deposits is based on discounted cash flows using market interest rates for financial instruments with similar credit risk and maturity. For quoted debt issued, the fair value is determined based on quoted market prices. When quotations are not available, a discounted cash flow model is used based on the yield curve of the adequate interest rate for the remaining term to maturity.

### 27. Fiduciary activities and management of funds

The Group provides custody, trustee, investment management and advisory services to third parties; therefore, the Group makes purchase and sale decisions in relation to a wide range of financial instruments. Assets that are held in trust are not included in the consolidated financial statements.

As of March 31, 2017 and December 31, 2016, the managed value of the financial assets managed off-balance sheet is as follows:

|                  | <b>2017</b><br>S/(000) | <b>2016</b><br>S/(000) |
|------------------|------------------------|------------------------|
| Investment funds | 11,532,228             | 11,638,129             |
| Mutual funds     | 3,588,256              | 3,511,240              |
| Total            | 15,120,484             | 15,149,369             |

## 28. Additional explanation for English translation

The accompanying financial statements are presented on the basis of the IFRS. In the event of any discrepancy, the Spanish language version prevails.